# Automotive Industries Pension Plan Actuarial Valuation and

**Review as of January 1, 2016** 

This report has been prepared at the request of the Board of Trustees to assist in administering the Fund and meeting filing requirements of federal government agencies. This valuation report may not otherwise be copied or reproduced in any form without the consent of the Board of Trustees and may only be provided to other parties in its entirety. The measurements shown in this actuarial valuation may not be applicable for other purposes.

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# $\mathbf{X}$ Segal Consulting



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June 7, 2016

Board of Trustees Automotive Industries Pension Plan Alameda, California

Dear Trustees:

We are pleased to submit the Actuarial Valuation and Review as of January 1, 2016. It establishes the funding requirements for the current year and analyzes the preceding year's experience. It also summarizes the actuarial data and includes the actuarial information that is required to be filed with Form 5500 to federal government agencies.

The census information upon which our calculations were based was prepared by the Fund Office, under the direction of Michael Schumacher. That assistance is gratefully acknowledged. The actuarial calculations were completed under the supervision of Paul C. Poon, ASA, MAAA, Enrolled Actuary.

We look forward to reviewing this report with you at your next meeting and to answering any questions you may have.

Sincerely,

Segal Consulting, a Member of the Segal Group

By:

J. Tim Biddle Senior Vice President

MAM/gxk

cc: Bill Boyle Anne Bevington, Esq. Sun Chang, Esq. Kara Dantono William Craig Dobbs Kimberly A. Hancock, Esq. Raymond G. Monteiro John O'Donnell Jessica Roster, CPA Michael Schumacher

Benefits, Compensation and HR Consulting. Member of The Segal Group. Offices throughout the United States and Canada

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# **Section 1: Actuarial Valuation Summary**

# Introduction

There are several ways of evaluating funding adequacy for a pension plan. In monitoring the Plan's financial position, the Trustees should keep in mind all of these concepts.

| Funding<br>Standard<br>Account | The ERISA Funding Standard Account (FSA) measures the cumulative difference between actual contributions and the minimum required contributions. If actual contributions exceed the minimum required contributions, the excess is called the credit balance. If actual contributions fall short of the minimum required contributions, a funding deficiency occurs.  |
|--------------------------------|--|
| Zone<br>Information            | The Pension Protection Act of 2006 (PPA'06) called on plan sponsors to actively monitor the projected FSA credit balance, the funded percentage (the ratio of the actuarial value of assets to the present value of benefits earned to date) and cash flow sufficiency. Based on these measures, plans are then categorized as critical ( <i>Red Zone</i> ), endangered ( <i>Yellow Zone</i> ), or neither ( <i>Green Zone</i> ). The Multiemployer Pension Reform Act of 2014 (MPRA), among other things, made the zone provisions permanent.   |
| Solvency<br>Projections        | Pension plan funding anticipates that, over the long term, both contributions and investment earnings will be needed to cover benefit payments and expenses. To the extent that contributions are less than benefit payments, investment earnings and fund assets will be needed to cover the shortfall. In some situations, a plan may be faced with insufficient assets to cover its current obligations and may need assistance from the Pension Benefit Guaranty Corporation (PBGC). MPRA provides options for some plans facing insolvency. |
| <br>Scheduled<br>Cost          | The Scheduled Cost is an annual amount based on benefit levels and assets that allows a comparison to current contribution levels, given the expectation of a continuing Plan.   |
| Withdrawal<br>Liability        | ERISA provides for assessment of withdrawal liability to employers who withdraw from a multiemployer plan based on unfunded vested benefit liabilities. A separate report is available.  |



# **Important Information about Actuarial Valuations**

An actuarial valuation is a budgeting tool with respect to the financing of future uncertain obligations of a pension plan. As such, it will never forecast the precise future contribution requirements or the precise future stream of benefit payments. In any event, it is an estimated forecast — the actual cost of the plan will be determined by the benefits and expenses paid, not by the actuarial valuation.

In order to prepare a valuation, Segal Consulting ("Segal") relies on a number of input items. These include:



Plan provisions define the rules that will be used to determine benefit payments, and those rules, or the interpretation of them, may change over time. Even where they appear precise, outside factors may change how they operate. For example, a plan may require the award of a Social Security disability pension as a condition for receiving a disability pension from the plan. If so, changes in the Social Security law or administration may change the plan's costs without any change in the terms of the plan itself. It is important for the Trustees to keep Segal informed with respect to plan provisions and administrative procedures, and to review the plan summary included in our report to confirm that Segal has correctly interpreted the plan of benefits.



An actuarial valuation for a plan is based on data provided to the actuary by the plan. Segal does not audit such data for completeness or accuracy, other than reviewing it for obvious inconsistencies compared to prior data and other information that appears unreasonable. For most plans, it is not possible nor desirable to take a snapshot of the actual workforce on the valuation date. It is not necessary to have perfect data for an actuarial valuation: the valuation is an estimated forecast, not a prediction. The uncertainties in other factors are such that even perfect data does not produce a "perfect" result. Notwithstanding the above, it is important for Segal to receive the best possible data and to be informed about any known incomplete or inaccurate data.



Part of the cost of a plan will be paid from existing assets – the balance will need to come from future contributions and investment income. The valuation is based on the asset values as of the valuation date, typically reported by the auditor. Some plans include assets, such as private equity holdings, real estate, or hedge funds, that are not subject to valuation by reference to transactions in the marketplace. A snapshot as of a single date may not be an appropriate value for determining a single year's contribution requirement, especially in volatile markets. Plan sponsors often use an "actuarial value of assets" that differs from market value to gradually reflect year-to-year changes in the market value of assets in determining the contribution requirements.



In preparing an actuarial valuation, Segal starts by developing a forecast of the benefits to be paid to existing plan participants for the rest of their lives and the lives of their beneficiaries. This requires actuarial assumptions as to the probability of death, disability, withdrawal, and retirement of participants in each year, as well as forecasts of the plan's benefits for each of those events. The forecasted benefits are then discounted to a present value, typically based on an estimate of the rate of return that will be achieved on the plan's assets. All of these factors are uncertain and unknowable. Thus, there will be a range of reasonable assumptions, and the results may vary materially based on which assumptions the actuary selects within that range. That is, there is no right answer (except with hindsight). It is important for any user of an actuarial valuation to understand and accept this constraint. The actuarial model may use approximations and estimates that will have an immaterial impact on our results and will have no impact on the actual cost of the plan (the total of benefits and expenses paid out over time). In addition, the actuarial assumptions may change over time, and while this can have a significant impact on the reported results, it does not mean that the previous assumptions or results were unreasonable or wrong.



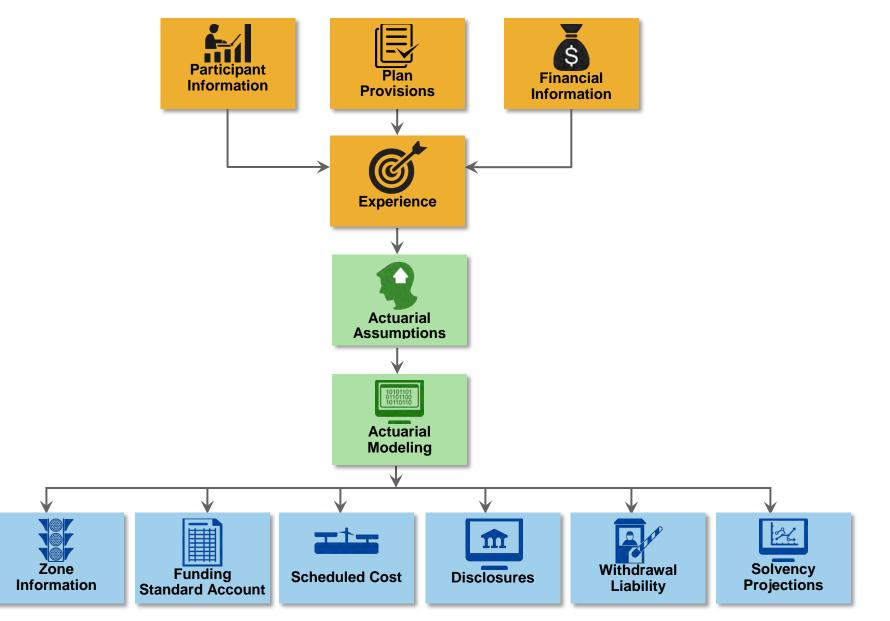
Given the above, the user of Segal's actuarial valuation (or other actuarial calculations) needs to keep the following in mind:

- The actuarial valuation is prepared for use by the Trustees. It includes information for compliance with federal filing requirements and for the plan's auditor. Segal is not responsible for the use or misuse of its report, particularly by any other party.
- An actuarial valuation is a measurement at a specific date it is not a prediction of a plan's future financial condition. Accordingly, Segal did not perform an analysis of the potential range of financial measurements, except where otherwise noted.
- Actuarial results in this report are not rounded, but that does not imply precision.
- Critical events for a plan include, but are not limited to, decisions about changes in benefits and contributions. The basis for such decisions needs to consider many factors such as the risk of changes in employment levels and investment losses, not just the current valuation results.
- ERISA requires a plan's enrolled actuary to provide a statement for inclusion in the plan's annual report disclosing any event or trend that the actuary has not taken into account, if, to the best of the actuary's knowledge, such an event or trend may require a material increase in plan costs or required contribution rates. If the Trustees are currently aware of any event that was not considered in this valuation and that may materially increase the cost of the Plan, they must advise Segal, so that we can evaluate it and take it into account.
- A certification of "zone" status under PPA'06 is a separate document from the actuarial valuation.
- Segal does not provide investment, legal, accounting, or tax advice. This valuation is based on Segal's understanding of applicable guidance in these areas and of the plan's provisions, but they may be subject to alternative interpretations. The Trustees should look to their other advisors for expertise in these areas.
- While Segal maintains extensive quality assurance procedures, an actuarial valuation involves complex computer models and numerous inputs. In the event that an inaccuracy is discovered after presentation of Segal's valuation, Segal may revise that valuation or make an appropriate adjustment in the next valuation.
- Segal's report shall be deemed to be final and accepted by the Trustees upon delivery and review. Trustees should notify Segal immediately of any
  questions or concerns about the final content.

As Segal Consulting has no discretionary authority with respect to the management or assets of the Plan, it is not a fiduciary in its capacity as actuaries and consultants with respect to the Plan.



#### **ACTUARIAL VALUATION OVERVIEW**



Section 1: Actuarial Valuation Summary as of January 1, 2016 for the Automotive Industries Pension Plan

\* Segal Consulting 8

This January 1, 2016 actuarial valuation report is based on financial and demographic information as of that date. Changes subsequent to that date are not reflected unless specifically identified, and could affect future results. Segal is prepared to work with the Trustees to analyze the effects of any subsequent developments. The current year's actuarial valuation results follow.

#### **A. Developments Since Last Valuation**

- 1. The rate of return on the market value of plan assets was 0.2% for the 2015 plan year. The rate of return on the actuarial value of assets was 8.2% as a result of the asset valuation method. The current assumed long-term rate of return on investments is 7.25%. Given the low fixed income interest rate environment, target asset allocation and expectations of future investment returns for various asset classes, we will continue to monitor the Plan's actual and anticipated investment returns.
- 2. Based on past experience and future expectations, the benefit election assumption was changed so that married participants elect the 75% Joint and Survivor Option for future retirements.
- 3. The 2016 certification, issued on March 30, 2016, based on the liabilities calculated in the 2015 actuarial valuation, projected to January 1, 2016 and estimated asset information as of January 1, 2016, classified the Plan as critical and declining (in the *Red Zone*) because there was a projected deficiency in the FSA within one year and a projected insolvency within 15 years. This projection was based on the Trustees' industry activity assumption that the total number of contributory months will decline by 2% per year for the next four years and remain level after.



- 4. Under the Trustees' Rehabilitation Plan, new collective bargaining agreements negotiated after April 27, 2008 are subject to the Default Schedule that includes the maximum benefit reductions allowed by law. These reductions include the removal of all early retirement subsidies, joint and survivor subsidies, disability pensions, the 36-payment pre-retirement death benefit and all benefit options besides the single life annuity, QJSA and QOSA. The Default Schedule also includes supplemental off-benefit contributions beginning January 1, 2013. The valuation recognizes the Default Schedule.
- 5. Due to the plan's funding issues, for Funding Standard Account purposes we recommend changing the actuarial cost method from Entry Age Normal to Unit Credit and changing the actuarial value of assets to market value, effective January 1, 2016. The results in the report are based on those recommended changes.



# **B. Funded Percentage and Funding Standard Account**

- 1. Based on this January 1, 2016 actuarial valuation, the funded percentage as of that date is 62.2%. This will be reported on the 2016 Annual Funding Notice.
- 2. The funding deficiency in the FSA as of December 31, 2015 was \$443,104,399, an increase of \$110,520,639 from the prior year.
- 3. We are available to work with the Trustees to develop credit balance projections.





# **C. Solvency Projections**

1. Based on this valuation, the current value of assets plus future investment earnings and contribution income are not projected to cover benefit payments and administrative expenses beyond 14 years (through December 31, 2029), assuming experience is consistent with January 1, 2016 assumptions. This is the same as projected in the January 1, 2015 actuarial valuation because the market value investment loss was offset by the inclusion of expected future withdrawal liability payments. The projected assets until insolvency and the projection basis are shown on page 34. If requested by the Trustees, we can perform additional projections of the financial status of the Plan.





#### **Summary of Key Valuation Results**

|   | 2015                        | 2016                        |
|---|-----------------------------|-----------------------------|
| Certified Zone Status   | Critical and Declining      | Critical and Declining      |
| Demographic Data:   |                             |                             |
| <ul> <li>Number of active participants</li> </ul>                             | 4,026                       | 3,923                       |
| <ul> <li>Number of inactive participants with vested rights</li> </ul>        | 10,470                      | 10,394                      |
| <ul> <li>Number of retired participants and beneficiaries</li> </ul>          | 11,300                      | 11,239                      |
| Assets:   |                             |                             |
| <ul> <li>Market value of assets (MVA)</li> </ul>                              | \$1,297,668,067             | \$1,192,990,400             |
| <ul> <li>Actuarial value of assets (AVA)</li> </ul>                           | 1,199,472,038               | 1,192,990,400               |
| <ul> <li>AVA as a percent of MVA</li> </ul>                                   | 92.4%                       | 100.0%                      |
| Cash Flow:  |                             |                             |
| <ul> <li>Projected employer contributions</li> </ul>                          | \$21,140,860 <sup>(1)</sup> | \$23,526,812 <sup>(2)</sup> |
| Actual contributions  | 29,612,275 <sup>(3)</sup>   |                             |
| <ul> <li>Projected benefit payments and expenses</li> </ul>                   | 141,923,742                 | 141,979,326                 |
| <ul> <li>Insolvency projected in Plan Year beginning<sup>(4)</sup></li> </ul> | 2030 <sup>(1)</sup>         | 2030 <sup>(2)</sup>         |
| Statutory Funding Information:  |                             |                             |
| <ul> <li>Minimum required contribution</li> </ul>                             | \$473,831,388               | \$582,342,694               |
| <ul> <li>Maximum deductible contribution</li> </ul>                           | 3,221,905,003               | 3,264,455,404               |
| <ul> <li>Annual Funding Notice percentage</li> </ul>                          | 61.1%                       | 62.2%                       |
| <ul> <li>FSA deficiency projected in Plan Year</li> </ul>                     | Yes                         | Yes                         |
| Cost Elements on an FSA Basis:  |                             |                             |
| <ul> <li>Normal cost, including administrative expenses</li> </ul>            | \$6,195,281                 | \$8,160,791                 |
| Actuarial accrued liability   | 1,989,735,216               | 1,916,926,229               |
| <ul> <li>Unfunded actuarial accrued liability (based on AVA)</li> </ul>       | 790,263,178                 | 723,935,829                 |

<sup>(1)</sup> Excludes projected withdrawal liability payments.

<sup>(2)</sup> Includes projected withdrawal liability payments.

<sup>(3)</sup> Includes \$8,600,901 in withdrawal liability payments and \$116,551 in liquidated damages.

<sup>(4)</sup> Includes 5% annual contribution rate increases through 2019 under the Rehabilitation Plan Default Schedule.



#### **Comparison of Funded Percentages**

|   | Funded Pe<br>as of Ja |       | 2016            |                 |  |
|---|-----------------------|-------|-----------------|-----------------|--|
|   | 2015                  | 2016  | Liabilities     | Assets          |  |
| 1. Present Value of Future Benefits           | 59.7%                 | 60.9% | \$1,958,083,789 | \$1,192,990,400 |  |
| 2. Actuarial Accrued Liability                | 60.3%                 | 62.2% | 1,916,926,229   | 1,192,990,400   |  |
| 3. PPA'06 Liability and Annual Funding Notice | 61.1%                 | 62.2% | 1,916,926,229   | 1,192,990,400   |  |
| 4. Accumulated Benefits Liability             | 66.1%                 | 62.2% | 1,916,926,229   | 1,192,990,400   |  |
| 5. Current Liability                          | 41.4%                 | 37.7% | 3,165,003,139   | 1,192,990,400   |  |

Notes:

- 1. Includes the value of benefits earned through the valuation date (accrued benefits) plus the value of benefits projected to be earned in the future for current participants. Used to develop the actuarial accrued liability, based on long-term funding investment return assumption of 7.25% and the actuarial value of assets. The funded percentage using market value of assets is 60.9% for 2016 and 64.6% for 2015.
- 2. Represents the portion of present value of future benefits allocated by the actuarial cost method to years prior to the valuation date. Used in determining the Funding Standard Account, based on long-term funding investment return assumption of 7.25% and the actuarial value of assets. The funded percentage using market value of assets is 62.2% for 2016 and 65.2% for 2015.
- 3. Measures present value of accrued benefits using the current participant census and financial data. As defined by the PPA'06, based on long-term funding investment return assumption of 7.25% and the actuarial value of assets.
- 4. Provides present value of accrued benefits for disclosure in the audited financial statements, based on long-term funding investment return assumption of 7.25%, and the market value of assets.
- 5. Used to determine maximum tax-deductible contributions and is reported on Schedule MB to Form 5500. Based on the present value of accrued benefits, using a prescribed mortality table and investment return assumption of 3.28% for 2016 and 3.51% for 2015, and the market value of assets. The funded percentage is also shown on the Schedule MB if it is less than 70%.

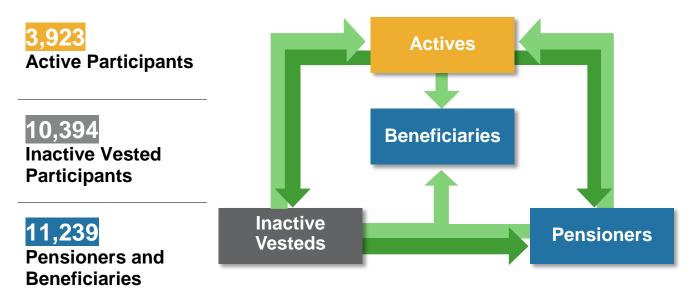
Disclosure: These measurements are not necessarily appropriate for assessing the sufficiency of Plan assets to cover the estimated cost of settling the Plan's benefit obligations or the need for or the amount of future contributions.



# **Section 2: Actuarial Valuation Results**

# **Participant Information**

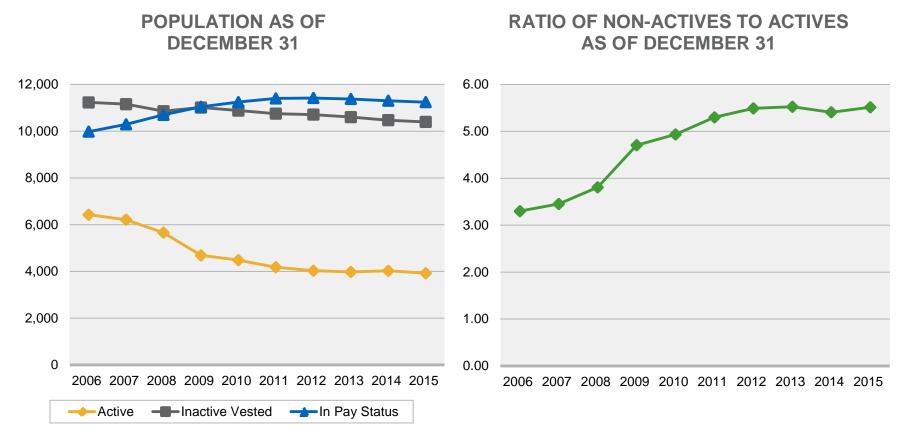
> The Actuarial Valuation and Review considers the number and demographic characteristics of covered participants as of December 31, 2015. More detailed information for this valuation year, and the preceding year can be found in *Section 3, Exhibit A*.





### **Changes in Population Over Time**

- > The number of active participants has declined from 6,426 to 3,923 over the last 10 years while the number in pay status has increased by 1,260 over that period.
- > There are now 5.5 non-active participants for each active participant.
- > More details on the historical information are included in *Section 3*, *Exhibit B*.



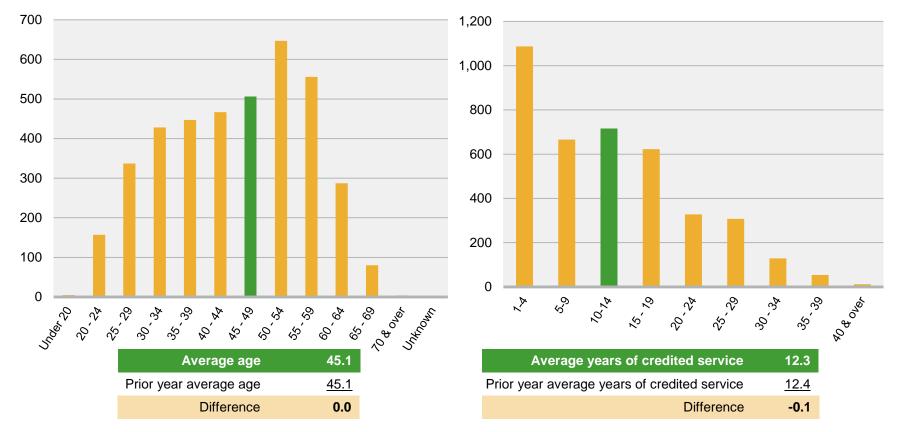


## **Active Participants**

- > There were 3,923 active participants in this year's valuation compared to 4,026 in the prior year.
- > The age and service distribution is included in *Section 4, Exhibit 8*.

# DISTRIBUTION BY AGE AS OF DECEMBER 31, 2015

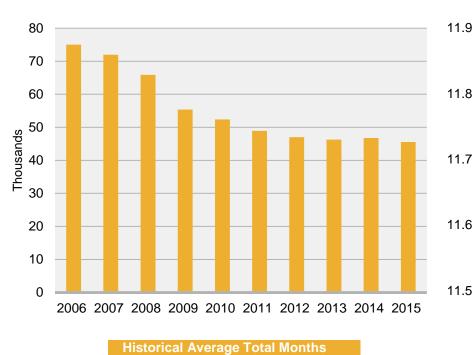
#### DISTRIBUTION BY YEARS OF CREDITED SERVICE AS OF DECEMBER 31, 2015





# **Historical Employment**

- > The total and average hours for each of the last 10 years is shown below. More details on the historical information are included in *Section 3*, *Exhibit C*.
- > The industry activity assumption used for the 2016 actuarial zone certification was that the total number of contributory months would decline by 2% per year for the next four years, and remain level thereafter. We look to the Trustees for guidance as to whether this continues to be reasonable.

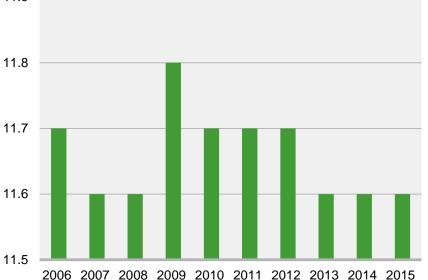


Last year

Last 5 years

Last 10 years

#### **TOTAL MONTHS**



#### **AVERAGE MONTHS**

| 11.6 |
|------|
|      |
| 11.6 |
| 11.7 |
|      |

#### Section 2: Actuarial Valuation Results as of January 1, 2016 for the Automotive Industries Pension Plan

45,564

46,913

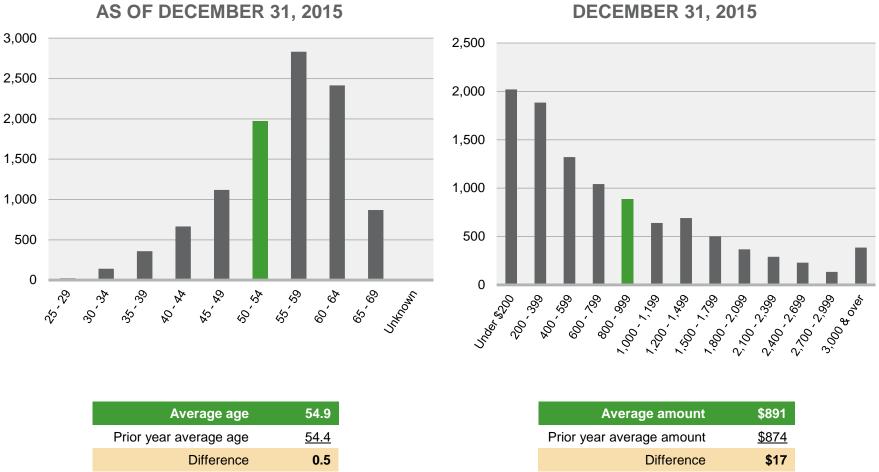
55,517



# **Inactive Vested Participants**

**DISTRIBUTION BY AGE** 

- > A participant who is not currently active and has satisfied the vesting requirements for, but has not yet commenced, a pension is considered an "inactive vested" participant.
- > There were 10,394 inactive vested participants in this year's valuation compared to 10,470 in the prior year.



#### DISTRIBUTION BY MONTHLY AMOUNT AS OF DECEMBER 31, 2015

Section 2: Actuarial Valuation Results as of January 1, 2016 for the Automotive Industries Pension Plan



#### **New Pensions Awarded**

- > There were 310 pensions awarded in 2015.
- > The average pension awarded, after adjustment for optional forms of payment, was \$909.

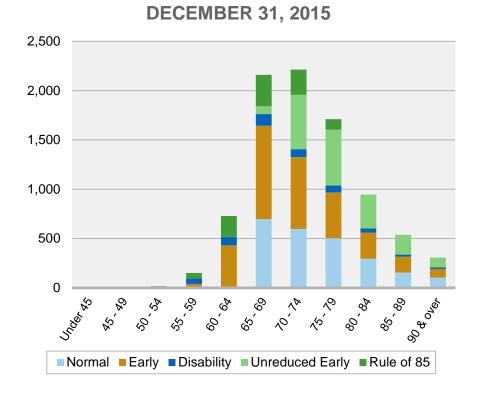
|                         | То     | tal               | Nor    | mal               | Ea     | rly               | Disa   | bility            | Unreduc | ed Early          | Rule   | of 85             |
|-------------------------|--------|-------------------|--------|-------------------|--------|-------------------|--------|-------------------|---------|-------------------|--------|-------------------|
| Year<br>Ended<br>Dec 31 | Number | Average<br>Amount | Number | Average<br>Amount | Number | Average<br>Amount | Number | Average<br>Amount | Number  | Average<br>Amount | Number | Average<br>Amount |
| 2006                    | 511    | \$1,255           | 120    | \$690             | 177    | \$920             | 27     | \$2,445           | 124     | \$957             | 63     | \$3,346           |
| 2007                    | 541    | 1,177             | 131    | 544               | 177    | 991               | 21     | 1,852             | 148     | 952               | 64     | 3,283             |
| 2008                    | 678    | 1,360             | 134    | 687               | 276    | 1,102             | 29     | 1,882             | 133     | 1,015             | 106    | 3,172             |
| 2009                    | 577    | 1,287             | 197    | 594               | 221    | 967               | 26     | 2,044             | 57      | 1,130             | 76     | 3,871             |
| 2010                    | 463    | 1,105             | 169    | 518               | 181    | 727               | 17     | 1,736             | 35      | 1,801             | 61     | 3,281             |
| 2011                    | 462    | 1,105             | 146    | 547               | 224    | 625               | 16     | 2,397             | 19      | 2,056             | 57     | 3,611             |
| 2012                    | 311    | 1,157             | 212    | 534               | 42     | 1,627             | 6      | 2,822             | 17      | 2,012             | 34     | 3,742             |
| 2013                    | 288    | 875               | 230    | 510               | 21     | 1,410             | 9      | 1,422             | 6       | 1,936             | 22     | 3,663             |
| 2014                    | 247    | 872               | 203    | 672               | 33     | 1,268             | 4      | 1,593             | 1       | 1,101             | 6      | 4,940             |
| 2015                    | 310    | 909               | 267    | 759               | 39     | 1,497             | 1      | 2,004             | -       | -                 | 3      | 6,252             |



#### **Pay Status Information**

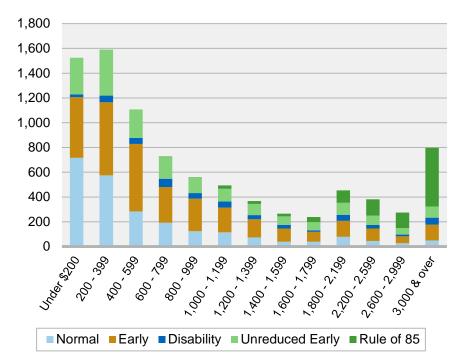
| December 31, 2014                            | VS.           | December 31, 2015                            |
|--|---------------|--|
| 8,837 pensioners and 2,410 beneficiaries     | $\rightarrow$ | 8,777 pensioners and 2,419 beneficiaries     |
| \$11,029,028 total monthly benefits received | $\rightarrow$ | \$11,085,801 total monthly benefits received |

#### **Distribution of Pensioners**



PENSIONERS BY TYPE AND BY AGE AS OF

#### PENSIONERS BY TYPE AND MONTHLY AMOUNT AS OF DECEMBER 31, 2015





# **Progress of Pension Rolls Over the Past Ten Years**

| Year | Number | Average<br>Age | Average<br>Amount | Terminations <sup>1</sup> | Additions <sup>2</sup> |
|------|--------|----------------|-------------------|---------------------------|------------------------|
| 2006 | 8,003  | 70.9           | \$968             | 317                       | 519                    |
| 2007 | 8,195  | 71.0           | 997               | 352                       | 544                    |
| 2008 | 8,568  | 70.8           | 1,039             | 347                       | 720                    |
| 2009 | 8,796  | 71.0           | 1,070             | 361                       | 589                    |
| 2010 | 8,928  | 71.2           | 1,086             | 346                       | 478                    |
| 2011 | 9,031  | 71.4           | 1,101             | 370                       | 473                    |
| 2012 | 8,993  | 71.9           | 1,118             | 361                       | 323                    |
| 2013 | 8,922  | 72.4           | 1,123             | 378                       | 307                    |
| 2014 | 8,837  | 72.9           | 1,131             | 354                       | 269                    |
| 2015 | 8,777  | 73.3           | 1,140             | 384                       | 324                    |

#### IN PAY STATUS AT YEAR END

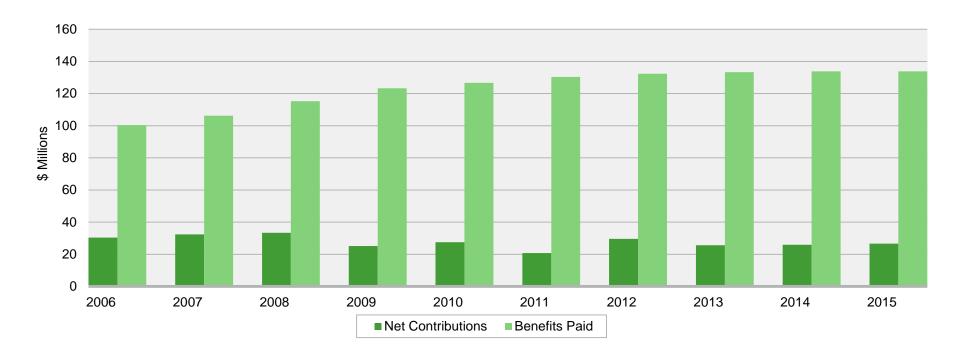
1

Terminations include pensioners who died or were suspended during the prior plan year. Additions to the pension rolls include new pensions awarded and suspended pensioners who have been reinstated. 2



## **Financial Information**

- Pension plan funding anticipates that, over the long term, both contributions (less administrative expenses) and investment earnings (less investment fees) will be needed to cover benefit payments.
- > A summary of these transactions for the valuation year and the prior year, including investment activity on an actuarial basis, is presented in *Section 3, Exhibit D*.
- > Contributions net of administrative expenses were \$26,616,055 for the year.
- > Benefit payments during the year totaled \$133,827,365. They are projected to increase to \$161 million 10 years from now.



### COMPARISON OF NET EMPLOYER CONTRIBUTIONS AND BENEFITS PAID

# **Determination of Actuarial Value of Assets**

> The valuation is based on the Trustees adopting our recommendation to change the asset valuation method to market value. Under this valuation method, the full value of market fluctuation is recognized in a single year and, as a result, the asset value and the pension plan cost are relatively volatile. However, the volatility of plan costs is not an important factor for plans projected to become insolvent.

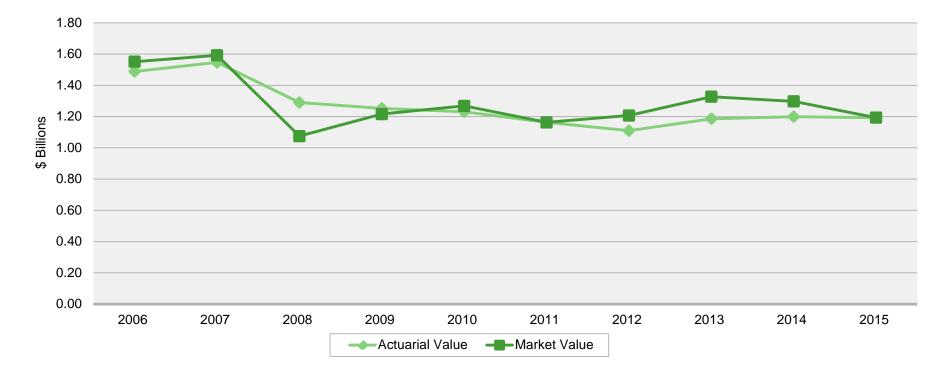
1 Actuarial value of assets = Market value of assets

\$1,192,990,400



# **Asset History**

- > Both the actuarial value and the market value of assets are representations of the Plan's financial status.
- > The actuarial value is significant because it is subtracted from the Plan's total actuarial accrued liability to determine the portion that is not funded and is used to determine the PPA'06 funded percentage.
- > Amortization of the unfunded accrued liability is an important element in the contribution requirements of the Plan.



#### ACTUARIAL VALUE OF ASSETS VS. MARKET VALUE OF ASSETS AS OF DECEMBER 31

# **Actuarial Experience**

- > To calculate the cost requirements of the Plan, assumptions are made about future events that affect the amount and timing of benefits to be paid and assets to be accumulated. For contribution requirements to remain stable, assumptions should approximate experience and expectations for the future, which may require adjustments in the assumptions from time to time.
- > Each year actual experience is measured against the assumptions and differences are reflected in the contribution requirement. If assumptions are changed, the contribution requirement is adjusted to take into account a change in experience anticipated for all future years.
- > Taking account of experience gains or losses in one year without making a change in assumptions reflects the belief that the experience was a short-term development and that, over the long run, experience will return to assumed levels.
- > The net experience variation for the year ending December 31, 2015, other than investment experience, was 0.2% of the projected actuarial accrued liability from the prior valuation, and was not significant when compared to that liability.

| 1 | Net gain from investments             | \$10,479,841        |
|---|---------------------------------------|---------------------|
| 2 | Net gain from administrative expenses | 3,904               |
| 3 | Net gain from other experience        | <u>4,783,771</u>    |
| 4 | Net experience gain: 1 + 2 + 3        | <u>\$15,267,516</u> |



# **Actuarial Value Investment Experience**

- > The actuarial rate of return for a given year is the investment income net of investment expenses, expressed as a percentage of the average actuarial value of assets during the year.
- > Net investment income consists of interest and dividend income at the actuarially assumed rate of return (net of investment expenses) and the adjustment for market value changes.
- > The actuarial value of assets does not yet fully recognize past net investment losses. As a result, the effect of favorable future investment returns will be dampened as recognition of past net investment losses is phased in. Therefore, the rate of return on an actuarial basis may fall below the assumed rate of return as unrecognized losses are reflected, even if market returns are favorable.

#### **EXPERIENCE FOR THE YEAR ENDED DECEMBER 31, 2015**

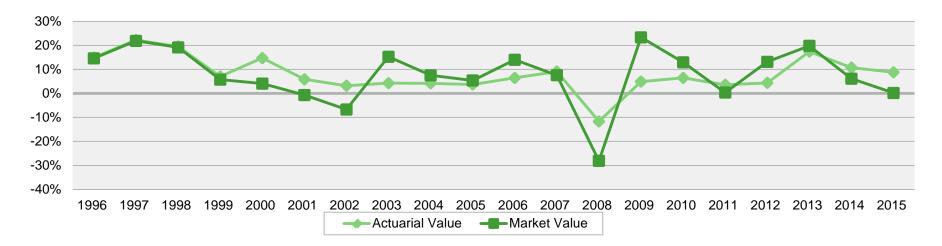
| 6 | Actuarial gain: 1 - 5                 | <u>\$10,479,841</u> |
|---|---------------------------------------|---------------------|
| 5 | Expected net investment income: 2 x 4 | \$83,075,313        |
| 4 | Assumed rate of return                | 7.25%               |
| 3 | Rate of return: 1 ÷ 2                 | 8.16%               |
| 2 | Average actuarial value of assets     | 1,145,866,383       |
| 1 | Net investment income                 | \$93,555,154        |



## **Historical Investment Returns**

- As expected, the experience in the past few years has shown both higher and lower rates of return than the long-term assumption. However, actuarial planning is long term, as the obligations of a pension plan are expected to continue for the lifetime of its active and inactive participants.
- > Based upon this experience, the current asset allocation, and future expectations, we have maintained the assumed long-term rate of return of 7.25%. We will continue to monitor the Plan's actual and anticipated investment returns and may revise our assumed long-term rate of return in a future actuarial valuation, if warranted.

MARKET VALUE AND ACTUARIAL RATES OF RETURN FOR YEARS ENDED DECEMBER 31



| Average Rates of Return               | Actuarial Value | Market Value |
|---------------------------------------|-----------------|--------------|
| Most recent five-year average return: | 8.84%           | 7.67%        |
| Most recent 10-year average return:   | 5.50%           | 5.74%        |
| 20-year average return:               | 7.10%           | 6.68%        |



### **Non-Investment Experience**

#### **Administrative Expenses**

- > Administrative expenses for the year ended December 31, 2015 of \$2,996,220 resulted in a gain of \$3,904 for the year.
- > Because it is projected that these expenses will continue at this level, we have maintained the assumption of \$3,000,000 for the current year.

#### **Mortality Experience**

- > Mortality experience (more or fewer than expected deaths) yields actuarial gains or losses.
- > The average number of deaths for nondisabled pensioners over the past eight years was 315 per year compared to 303 projected deaths per year. The disability mortality table was revised effective January 1, 2014. The average number of deaths for disabled pensioners over the past two years was 28.5 per year compared to 25.9 projected deaths per year.
- > We will continue to monitor the mortality experience and the margin for future mortality improvement.

#### **Other Experience**

There are other differences between projected and actual experience that appear when a new valuation is compared with projections from the previous valuation. These include the extent of turnover among the participants and retirement experience (earlier or later than projected).

#### **Net Liability Experience**

The net gain from mortality and other experience amounted to \$4,783,770 for the last plan year, which is 0.2% of the projected actuarial accrued liability.



## **Actuarial Assumptions and Methods**

- > The following change in assumptions was recognized for FSA and Solvency Projection purposes since the prior valuation:
  - The assumed benefit election for married pensioners changed from Life Annuity to 75% Joint and Survivor Option ("QOSA") for future retirements.
- > The valuation reflects the following recommended method changes for FSA purposes since the prior valuation:
  - The actuarial cost method was changed from Entry Age Normal to Unit Credit. The Unit Credit actuarial cost method is recommended because it provides more flexibility in determining the proposed benefit suspensions under MPRA.
  - The actuarial value of assets was set equal to market value. Market value is recommended to be consistent with the asset basis used for our projections of plan insolvency.
- > The actuarial assumptions and methods can be found in Section 4, Exhibit 6.



## **Plan Provisions**

- > There were no changes in plan provisions since the prior valuation.
- > A summary of all plan provisions can be found in *Section 4, Exhibit 5*.



# **Funding Standard Account**

- > A summary of the ERISA minimum funding requirements, including the exceptions that can apply, is included in *Section 3, Exhibit H.*
- On December 31, 2015, the FSA had a funding deficiency of \$443,104,399, as shown on the 2015 Schedule MB, a summary of which is shown in *Section 3, Exhibit H*. Contributions meet the legal requirement on a cumulative basis if that account shows no deficiency. For a plan that is in critical status under PPA'06, employers will generally not be penalized if a funding deficiency develops, provided the parties fulfill their obligations in accordance with the Rehabilitation Plan developed by the Trustees and the negotiated bargaining agreements reflect that Rehabilitation Plan.
- > The minimum funding requirement for the year beginning January 1, 2016 is \$582,342,694.



## **Pension Protection Act of 2006**

#### **2016 Actuarial Status Certification**

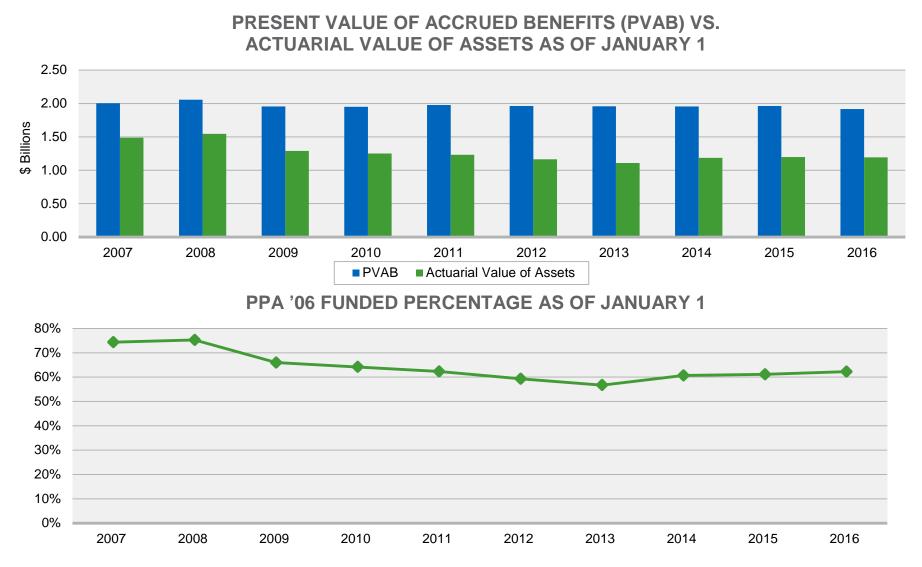
- > PPA'06 requires trustees to actively monitor their plans' financial prospects to identify emerging funding challenges so they can be addressed effectively. Details are shown in *Section 3, Exhibit J*.
- The 2016 certification, completed on March 30, 2016, was based on the liabilities calculated in the January 1, 2015 actuarial valuation, adjusted for subsequent events and projected to December 31, 2015, and estimated asset information as of December 31, 2015. The Trustees provided an industry activity projection that contributory months will decline by 2% per year for the next four years, then remain level after.
- > This Plan was classified as critical and declining (in the *Red Zone*) due to a projected deficiency in the FSA within 1 year and a projected insolvency within 15 years.

#### **Rehabilitation Plan Update**

- The Trustees initially adopted a Rehabilitation Plan to enable the plan to cease being in critical status by the end of the Rehabilitation Period. Under the Rehabilitation Plan, new collective bargaining agreements negotiated on or after April 28, 2008 will include the maximum benefit reductions allowed by law. These reductions include the removal of all early retirement subsidies, joint and survivor subsidies, disability pensions, the 36-payment pre-retirement death benefit and all benefit options besides the single life annuity, QJSA or QOSA. The Rehabilitation Plan also includes supplemental off-benefit contributions to the plan beginning January 1, 2013.
- Due to the adverse experience, the Trustees have determined that they could not make any reasonable updates to the original Rehabilitation Plan to enable expected emergence from critical status. As a result, the Rehabilitation Plan was restated in 2012 for the Trustees' decision to forestall plan insolvency. Working toward that goal, the Trustees have eliminated early retirement benefits for inactive participants and have reduced the supplemental off-benefit contributions to encourage continued plan participation.
- Section 432(e)(3)(B) requires that the Trustees annually update the Rehabilitation Plan and Schedules. Segal will continue to assist the Trustees to evaluate and update the Rehabilitation Plan and prepare the required assessment of Scheduled Progress in meeting the requirements of the Rehabilitation Plan.



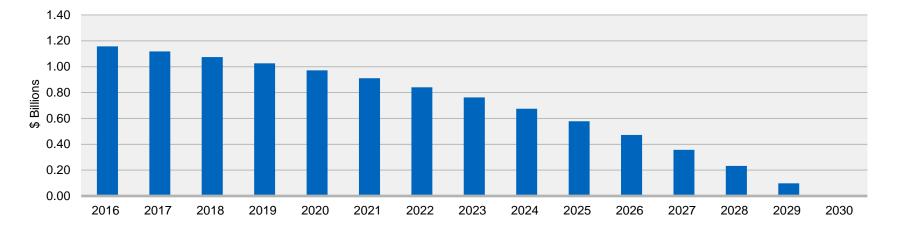
#### **PPA'06 Funded Percentage Historical Information**





### **Solvency Projection**

- > The Plan is operating under a Rehabilitation Plan that is intended to forestall insolvency. Accordingly, this report does not contain a long-term "Scheduled Cost" measure that the Trustees could use to evaluate whether benefit levels are sustainable given negotiated contribution rates.
- > The chart below shows that assets are projected to be exhausted in 2030, the same year as projected in last year's valuation. The market value investment loss for the year was offset by the inclusion of expected future withdrawal liability payments.
- > These projections are based on the plan of benefits and assumptions used in this valuation, adjusted for and including the following:
  - assumes all non-retired members are covered under the Rehabilitation Plan Default Schedule,
  - reflects the Trustees' decision to increase contribution rates by 5% per year over 7 years, beginning January 1, 2013 (the additional contributions do not count toward benefit accruals),
  - assumes expected future withdrawal liability payments, and
  - assumes total contributory months will decline by 2% per year for the next four years, then remain level thereafter.



#### **PROJECTED ASSETS AS OF DECEMBER 31**

# **Disclosure Requirements**

#### **Annual Funding Notice**

- > PPA'06 requires the annual funding notice to be provided to participants, employers, unions and government agencies. The notice must be sent by 120 days after the end of the plan year. The actuarial information to be provided in the annual funding notice is shown in *Section 3, Exhibit G.*
- > The value of plan benefits earned to date as of January 1, 2016 is \$1,916,926,229 using the long-term funding interest rate of 7.25%. As the actuarial value of assets is \$1,192,990,400, the Plan's funded percentage is 62.2%, compared to 61.1% in the prior year. The funded percentage is one measure of a plan's funded status. It is not indicative of how well funded a plan may be in the future, especially in the event of plan termination.

#### **Current Liability**

ERISA also requires the disclosure by the actuary of the funding percentage based on "current liability" assumptions and the market value of assets, if it is less than 70%. The Plan's current liability as of January 1, 2016 is \$3,165,003,139 using an interest rate of 3.28%, based on 30-year U.S. Treasury security rates. As the market value of assets is \$1,192,990,400, this funded current liability percentage is 37.7%. This will be disclosed on the 2016 Schedule MB of IRS Form 5500. Details are shown in *Section 4, Exhibit 9*.

#### **Accounting Information**

- > The Financial Accounting Standards Board (FASB) requires determination of the present value of accumulated plan benefits the single-sum value of the benefits, vested or not, earned by participants as of the valuation date. Additional details on the present value of the accumulated plan benefits can be found in *Section 4, Exhibit 2*.
- > These present values are determined based on the plan of benefits reflected for FSA purposes and are based upon the actuarial assumptions used to determine the ERISA funding costs of the ongoing Plan. These are not appropriate liability measurements for other purposes such as if the Plan were to terminate.



# **Section 3: Supplementary Information**

## **EXHIBIT A - TABLE OF PLAN COVERAGE**

|   | Year Ended December 31 |          |                           |
|---|------------------------|----------|---------------------------|
| Category  | 2014                   | 2015     | Change from<br>Prior Year |
| Active participants in valuation:   |                        |          |                           |
| Number  | 4,026                  | 3,923    | -2.6%                     |
| Average age   | 45.1                   | 45.1     | N/A                       |
| <ul> <li>Average years of Credited Service</li> </ul>                     | 12.4                   | 12.3     | N/A                       |
| Average credited contribution rate for upcoming year for benefit accruals | \$398.43               | \$399.29 | 0.2%                      |
| Number with unknown age   | 17                     | 3        | N/A                       |
| Total active vested participants  | 3,000                  | 2,836    | -5.5%                     |
| Inactive participants with rights to a pension:                           |                        |          |                           |
| Number  | 10,470                 | 10,394   | -0.7%                     |
| Average age   | 54.4                   | 54.9     | N/A                       |
| Average monthly benefit   | \$874                  | \$891    | 1.9%                      |
| Pensioners (including disableds):   |                        |          |                           |
| Number in pay status  | 8,837                  | 8,777    | -0.7%                     |
| Average age   | 72.9                   | 73.3     | N/A                       |
| Average monthly benefit   | \$1,131                | \$1,140  | 0.8%                      |
| Number in suspended status  | 53                     | 43       | -18.9%                    |
| Beneficiaries:  |                        |          |                           |
| Number in pay status  | 2,410                  | 2,419    | 0.4%                      |
| Average age   | 75.2                   | 75.5     | N/A                       |
| Average monthly benefit   | 431                    | 447      | 3.7%                      |

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan

### **EXHIBIT B - PARTICIPANT POPULATION**

| Year Ended<br>December 31 | Active<br>Participants | Inactive Vested<br>Participants | Pensioners and<br>Beneficiaries | Ratio of Non-Actives<br>to Actives |
|---------------------------|------------------------|---------------------------------|---------------------------------|------------------------------------|
| 2006                      | 6,426                  | 11,231                          | 9,979                           | 3.30                               |
| 2007                      | 6,211                  | 11,156                          | 10,293                          | 3.45                               |
| 2008                      | 5,661                  | 10,856                          | 10,698                          | 3.81                               |
| 2009                      | 4,687                  | 11,011                          | 11,044                          | 4.71                               |
| 2010                      | 4,484                  | 10,882                          | 11,243                          | 4.93                               |
| 2011                      | 4,180                  | 10,749                          | 11,402                          | 5.30                               |
| 2012                      | 4,031                  | 10,709                          | 11,419                          | 5.49                               |
| 2013                      | 3,979                  | 10,602                          | 11,377                          | 5.52                               |
| 2014                      | 4,026                  | 10,470                          | 11,300                          | 5.41                               |
| 2015                      | 3,923                  | 10,394                          | 11,239                          | 5.51                               |

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan

|                           | Total Months | of Contributions | s Active          | Participants   | Average Month | s of Contributions |
|---------------------------|--------------|------------------|-------------------|----------------|---------------|--------------------|
| Year Ended<br>December 31 | Number       | Percent Chang    | e Number          | Percent Change | Number        | Percent Change     |
| 2006                      | 75,015       | -5.6%            | 6,426             | -7.5%          | 11.7          | 2.6%               |
| 2007                      | 71,943       | -4.1%            | 6,211             | -3.3%          | 11.6          | -0.9%              |
| 2008                      | 65,874       | -8.4%            | 5,661             | -8.9%          | 11.6          | 0.0%               |
| 2009                      | 55,385       | -15.9%           | 4,687             | -17.2%         | 11.8          | 1.7%               |
| 2010                      | 52,392       | -5.4%            | 4,484             | -4.3%          | 11.7          | -0.8%              |
| 2011                      | 48,940       | -6.6%            | 4,180             | -6.8%          | 11.7          | 0.0%               |
| 2012                      | 46,993       | -4.0%            | 4,031             | -3.6%          | 11.7          | 0.0%               |
| 2013                      | 46,296       | -1.5%            | 3,979             | -1.3%          | 11.6          | -0.9%              |
| 2014                      | 46,771       | 1.0%             | 4,026             | 1.2%           | 11.6          | 0.0%               |
| 2015                      | 45,564       | -2.6%            | 3,923             | -2.6%          | 11.6          | 0.0%               |
|                           |              |                  | Five-year average | months:        | 11.6          |                    |
|                           |              |                  | Ten-year average  | months:        | 11.7          |                    |

### **EXHIBIT C - EMPLOYMENT HISTORY**

|  | Year Ended Dece   | ember 31, 2014 | Year Ended Dece   | mber 31, 2015  |
|--|-------------------|----------------|-------------------|----------------|
| Contribution income:   |                   |                |                   |                |
| <ul> <li>Employer contributions</li> </ul>                       | \$21,483,704      |                | \$20,894,823      |                |
| <ul> <li>Withdrawal liability payments</li> </ul>                | 6,788,280         |                | 8,600,901         |                |
| <ul> <li>Liquidated damages</li> </ul>                           | 33,666            |                | 116,551           |                |
| <ul> <li>Less administrative expenses</li> </ul>                 | <u>-2,419,630</u> |                | <u>-2,996,220</u> |                |
| Net contribution income  |                   | \$25,886,020   |                   | \$26,616,05    |
| Investment income:   |                   |                |                   |                |
| <ul> <li>Expected investment income</li> </ul>                   | \$82,066,859      |                | \$83,075,313      |                |
| <ul> <li>Adjustment toward market value<sup>(1)</sup></li> </ul> | <u>39,404,588</u> |                | <u>10,479,841</u> |                |
| Net investment income  |                   | 121,471,447    |                   | 93,555,154     |
| Total income available for benefits                              |                   | \$147,357,467  |                   | \$120,171,209  |
| Less benefit payments  |                   | -\$133,798,195 |                   | -\$133,827,365 |
| Change in actuarial asset method                                 |                   | \$0            |                   | \$7,174,518    |
| Change in reserve for future benefits                            |                   | \$13,559,272   |                   | -\$6,481,638   |

#### **EXHIBIT D - SUMMARY STATEMENT OF INCOME AND EXPENSES ON AN ACTUARIAL BASIS**

<sup>(1)</sup> Recognizes the difference in market value (\$5,747,487 for 2014 and \$5,119,780 for 2015) between the draft audit report used for the prior year's valuation and the final audit report.

#### **EXHIBIT E - FINANCIAL INFORMATION TABLE**

|   | Year Ended Dec   | ember 31, 2014   | Year Ended Dec   | ember 31, 2015  |
|---|------------------|------------------|------------------|-----------------|
| Cash equivalents  |                  | \$13,894,118     |                  | \$18,539,310    |
| Accounts receivable:                                      |                  |                  |                  |                 |
| Employer contributions                                    | \$1,500,916      |                  | \$1,289,383      |                 |
| <ul> <li>Accrued investment income</li> </ul>             | <u>5,157,569</u> |                  | <u>4,536,815</u> |                 |
| Total accounts receivable                                 |                  | 6,658,485        |                  | 5,826,198       |
| Investments:  |                  |                  |                  |                 |
| Common stock  | \$633,908,820    |                  | 589,294,764      |                 |
| <ul> <li>Corporate obligations</li> </ul>                 | 188,110,956      |                  | 165,735,087      |                 |
| Collective trusts   | 136,023,143      |                  | 106,611,606      |                 |
| <ul> <li>Limited partnerships</li> </ul>                  | 87,348,619       |                  | 79,360,652       |                 |
| <ul> <li>Limited liability companies and other</li> </ul> |                  |                  |                  |                 |
| private equity  | 42,329,503       |                  | 38,702,985       |                 |
| <ul> <li>U.S. Government and Government</li> </ul>        |                  |                  |                  |                 |
| Agency obligations  | 25,682,181       |                  | 18,878,670       |                 |
| <ul> <li>Real estate investment fund</li> </ul>           | 64,798,679       |                  | 73,728,300       |                 |
| <ul> <li>U.S. Treasury notes</li> </ul>                   | 66,773,205       |                  | 63,985,706       |                 |
| <ul> <li>Cash equivalents</li> </ul>                      | 33,893,127       |                  | 34,600,106       |                 |
| <ul> <li>Real estate investment trusts</li> </ul>         | 2,047,131        |                  | 0                |                 |
| <ul> <li>Mutual funds</li> </ul>                          | 816,199          |                  | 1,045,445        |                 |
| Total investments at market value                         |                  | 1,281,731,563    |                  | 1,171,943,321   |
| Total assets  |                  | \$1,302,284,166  |                  | \$1,196,308,829 |
| Less accounts payable                                     |                  | -\$4,616,099     |                  | -\$3,318,429    |
| Net assets at market value                                |                  | \$1,297,668,067* |                  | \$1,192,990,400 |
| Net assets at actuarial value                             |                  | \$1,199,472,038  |                  | \$1,192,990,400 |

\* Based on a draft audit report used for the prior year's valuation. The market value in the final audit report was revised by \$5,119,780 to \$1,302,787,847.

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan



|                           | Actuarial<br>Investment |             | Market V<br>Investment |           |                           | Actuarial<br>Investment I |         | Market Va<br>Investment |         |
|---------------------------|-------------------------|-------------|------------------------|-----------|---------------------------|---------------------------|---------|-------------------------|---------|
| Year Ended<br>December 31 | Amount                  | Percent     | Amount                 | Percent   | Year Ended<br>December 31 | Amount                    | Percent | Amount                  | Percent |
| 1996                      | \$112,854,729           | 14.95%      | \$121,975,932          | 14.60%    | 2006                      | \$92,832,022              | 6.49%   | \$195,157,758           | 14.03%  |
| 1997                      | 187,327,378             | 22.24%      | 205,092,727            | 21.88%    | 2007                      | 131,895,915               | 9.08%   | 114,762,992             | 7.58%   |
| 1998                      | 195,373,452             | 19.54%      | 213,521,275            | 19.19%    | 2008                      | -175,242,416              | -11.64% | -435,550,927            | -28.08% |
| 1999                      | 81,780,749              | 7.05%       | 74,274,648             | 5.75%     | 2009                      | 60,972,513                | 4.91%   | 239,476,303             | 23.35%  |
| 2000                      | 177,747,357             | 14.75%      | 54,220,234             | 4.08%     | 2010                      | 77,802,636                | 6.47%   | 151,288,010             | 12.97%  |
| 2001                      | 79,973,253              | 5.87%       | -9,069,183             | -0.67%    | 2011                      | 42,140,746                | 3.58%   | 4,437,230               | 0.37%   |
| 2002                      | 45,393,706              | 3.19%       | -89,236,183            | -6.68%    | 2012                      | 48,750,735                | 4.38%   | 146,396,089             | 13.17%  |
| 2003                      | 61,192,070              | 4.28%       | 184,138,629            | 15.25%    | 2013                      | 183,962,564               | 17.42%  | 228,350,850             | 19.81%  |
| 2004                      | 60,565,457              | 4.20%       | 100,886,814            | 7.52%     | 2014                      | 121,471,447               | 10.73%  | 78,292,262              | 6.15%   |
| 2005                      | 53,952,656              | 3.74%       | 74,528,689             | 5.39%     | 2015                      | 100,729,672               | 8.79%   | 2,533,643               | 0.20%   |
|                           |                         |             |                        |           | Total                     | \$1,741,476,641           |         | \$1,655,477,792         |         |
|                           |                         | Most recen  | t 5-year average       | return:   |                           |                           | 8.84%   |                         | 7.67%   |
|                           |                         | Most recen  | t 10-year average      | e return: |                           |                           | 5.50%   |                         | 5.74%   |
|                           |                         | 20-year ave | erage return:          |           |                           |                           | 7.10%   |                         | 6.68%   |

### **EXHIBIT F - INVESTMENT RETURN – ACTUARIAL VALUE VS. MARKET VALUE**

Note: Each year's yield is weighted by the average asset value in that year.

\* The investment returns for 2000 and 2015 include the effect of a change in the method for determining the actuarial value of assets.

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan



#### EXHIBIT G - ANNUAL FUNDING NOTICE FOR PLAN YEAR BEGINNING JANUARY 1, 2016 AND ENDING DECEMBER 31, 2016

|  | 2016<br>Plan Year | 2015<br>Plan Year | 2014<br>Plan Year |
|--|-------------------|-------------------|-------------------|
| Actuarial valuation date                 | January 1, 2016   | January 1, 2015   | January 1, 2014   |
| Funded percentage                        | 62.2%             | 61.1%             | 60.7%             |
| Value of assets                          | \$1,192,990,400   | \$1,199,472,038   | \$1,185,912,766   |
| Value of liabilities                     | 1,916,926,229     | 1,962,292,229     | 1,954,700,784     |
| Fair value of assets as of plan year end | Not available     | 1,192,990,400     | 1,297,668,067     |

#### **Critical or Endangered Status**

The Plan was in critical status in the plan year for the following five reasons:

- 1. The plan had a projected Funding Standard Account funding deficiency within 4 years; and
- 2. The plan had a funded percentage less than 65% and a projected funding deficiency within 5 years; and
- 3. The plan's inactive vested liability exceeded that for actives and the plan had a projected funding deficiency within 5 years and the plan's projected contributions fall short of the plan's normal cost plus interest on unfunded liability; and
- 4. The plan was in critical status last year and had a projected funding deficiency within 10 years; and
- 5. The plan was in critical status last year and had a projected insolvency within 30 years.

The plan was also in critical and declining status because:

- 1. The plan had a ratio of inactives to actives of at least 2 to 1 and had a projected insolvency within 20 years; and
- 2. The plan had a funded percentage less than 80% and had a projected insolvency within 20 years; and
- 3. The plan has a projected insolvency within 15 years.

### **EXHIBIT H - FUNDING STANDARD ACCOUNT**

- ERISA imposes a minimum funding standard that requires the Plan to maintain an FSA. The accumulation of contributions in excess of the minimum required contributions is called the FSA credit balance. If actual contributions fall short on a cumulative basis, a funding deficiency has occurred. For a plan that is in critical status under PPA'06, employers will generally not be penalized if a funding deficiency develops, provided the parties fulfill their obligations in accordance with the Rehabilitation Plan developed by the Trustees and the negotiated bargaining agreements reflect that Rehabilitation Plan.
- > The FSA is charged with the normal cost and the amortization of increases or decreases in the unfunded actuarial accrued liability due to plan amendments, experience gains or losses, and changes in actuarial assumptions and funding methods. The FSA is credited with employer contributions and withdrawal liability payments. All items, including the prior credit balance or deficiency, are adjusted with interest at the actuarially assumed rate.
- Increases or decreases in the unfunded actuarial accrued liability are amortized over 15 years except that short-term benefits, such as 13<sup>th</sup> checks, are amortized over the scheduled payout period.

|   | Charges  |                   |    | Credits                            |                       |
|---|--|-------------------|----|------------------------------------|-----------------------|
| 1 | Prior year funding deficiency                  | \$332,583,760     | 6  | Prior year credit balance          | \$0                   |
| 2 | Normal cost, including administrative expenses | 6,156,802         | 7  | Employer contributions             | 29,612,275            |
| 3 | Total amortization charges                     | 122,965,604       | 8  | Total amortization credits         | 19,943,817            |
| 4 | Interest to end of the year                    | <u>33,473,697</u> | 9  | Interest to end of the year        | 2,519,372             |
| 5 | Total charges                                  | \$495,179,863     | 10 | Full-funding limitation credit     | 0                     |
|   |  |                   | 11 | Total credits                      | \$52,075,464          |
|   |  |                   | Cr | edit balance (Funding deficiency): | <u>-\$443,104,399</u> |
|   |  |                   | 11 | - 5                                |                       |

#### FSA FOR THE YEAR ENDED DECEMBER 31, 2015

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan



### **EXHIBIT I - MAXIMUM DEDUCTIBLE CONTRIBUTION**

- > Employers that contribute to defined benefit pension plans are allowed a current deduction for payments to such plans. There are various measures of a plan's funded level that are considered in the development of the maximum deductible contribution amount.
- > One of the limits is the excess of 140% of "current liability" over assets. "Current liability" is one measure of the actuarial present value of all benefits earned by the participants as of the valuation date. This limit is significantly higher than the current contribution level.
- Contributions in excess of the maximum deductible amount are not prohibited; only the deductibility of these contributions is subject to challenge and may have to be deferred to a later year. In addition, if contributions are not fully deductible, an excise tax in an amount equal to 10% of the non-deductible contributions may be imposed. However, the plan sponsor may elect to exempt the non-deductible amount up to the ERISA full-funding limitation from the excise tax.
- > The Trustees should review the interpretation and applicability of all laws and regulations concerning any issues as to the deductibility of contribution amounts with Fund Counsel.

| 1 | Normal cost, including administrative expenses   | \$8,160,791     |
|---|--|-----------------|
| 2 | Amortization of unfunded actuarial accrued liability (fresh start as of January 1, 2016)                               | 97,218,198      |
| 3 | Preliminary maximum deductible contribution: 1 + 2, with interest to the end of the plan year                          | \$113,018,966   |
| 4 | Full-funding limitation (FFL)  | 1,694,161,885   |
| 5 | Preliminary maximum deductible contribution, adjusted for FFL: lesser of 3 and 4                                       | 113,018,966     |
| 6 | Current liability, projected to the end of the plan year   | 3,140,587,038   |
| 7 | Actuarial value of assets, projected to the end of the plan year   | 1,132,366,450   |
| 8 | Excess of 140% of current liability over projected assets at end of plan year: [140% of (6)] - (7), not less than zero | 3,264,455,404   |
| 9 | End of year minimum required contribution  | 582,342,694     |
| M | aximum deductible contribution: greatest of 5, 8, and 9  | \$3,264,455,404 |

Section 3: Supplementary Information as of January 1, 2016 for the Automotive Industries Pension Plan



### **EXHIBIT J - PENSION PROTECTION ACT OF 2006**

#### **PPA'06 Zone Status**

- > Based on projections of the credit balance in the FSA, the funded percentage, and cash flow sufficiency tests, plans are categorized in one of three "zones": critical status, endangered status, or neither.
- > The funded percentage is determined using the actuarial value of assets and the present value of benefits earned to date, based on the actuary's best estimate assumptions.

| Critical                      | A plan is classified as being in critical status (the <i>Red Zone</i> ) if:   |
|-------------------------------|---|
| Status<br>( <i>Red Zone</i> ) | <ul> <li>The funded percentage is less than 65%, and either there is a projected FSA deficiency within five years or the plan is projected to be unable to pay benefits within seven years, or</li> </ul>   |
| (neu zene)                    | There is a projected FSA deficiency within four years, or   |
|                               | There is a projected inability to pay benefits within five years, or  |
|                               | <ul> <li>The present value of vested benefits for inactive participants exceeds that for actives, contributions are less than the value of the<br/>current year's benefit accruals plus interest on existing unfunded accrued benefit liabilities, and there is a projected FSA deficiency<br/>within five years, or</li> </ul>   |
|                               | • As permitted by the Multiemployer Pension Reform Act of 2014, the plan is projected to be in the <i>Red Zone</i> within five years and the plan sponsor elects to be in critical status.  |
|                               | <ul> <li>A critical status plan is further classified as being in critical and declining status if:</li> <li>The ratio of inactives to actives is at least 2 to 1, and there is an inability to pay benefits projected within 20 years, or</li> <li>The funded percentage is less than 80%, and there is an inability to pay benefits projected within 20 years, or</li> </ul>  |
|                               | <ul> <li>There is an inability to pay benefits projected within 15 years.</li> </ul>  |
|                               | Any amortization extensions are ignored for testing initial entry into the Red Zone.  |
|                               | The Trustees are required to adopt a formal Rehabilitation Plan, designed to allow the plan to emerge from critical status by the end of the rehabilitation period. If they determine that such emergence is not reasonable, the Rehabilitation Plan must be designed to emerge as of a later time or to forestall possible insolvency.   |
|                               | Trustees of <i>Red Zone</i> plans have tools, such as the ability to reduce or eliminate early retirement subsidies, to remedy the situation.<br>Accelerated forms of benefit payment (such as lump sums) are prohibited. However, unless the plan is critical and declining,<br>Trustees may not reduce benefits of participants who retired before being notified of the plan's critical status (other than rolling back<br>recent benefit increases) or alter core retirement benefits payable at normal retirement age. |



| Endangered                       | A plan not in critical status (Red Zone) is classified as being in endangered status (the Yellow Zone) if:  |
|----------------------------------|---|
| Status<br>( <i>Yellow Zone</i> ) | The funded percentage is less than 80%, or  |
|                                  | <ul> <li>There is a projected FSA deficiency within seven years.</li> </ul>   |
|                                  | A plan that has both of the endangered conditions present is classified as seriously endangered.  |
|                                  | Trustees of a plan that was in the Green Zone in the prior year can elect not to enter the Yellow Zone in the current year (although otherwise required to do so) if the plan's current provisions would be sufficient (with no further action) to allow the plan to emerge from the Yellow Zone within 10 years. |
|                                  | The Trustees are required to adopt a formal Funding Improvement Plan, designed to improve the current funded percentage, and avoid a funding deficiency as of the emergence date.   |
| Green Zone                       | A plan not in critical status (the Red Zone) nor in endangered status (the Yellow Zone) is classified as being in the Green Zone.   |



Trustees of a *Green* or *Yellow Zone* plan that is projected to enter the *Red Zone* within five years must elect whether or not to enter the *Red Zone* for the current year.



# **EXHIBIT K - SECTION 415 LIMITATIONS**

- > Section 415 of the IRC specifies in terms of pay or dollars the maximum benefit that may be paid to an individual from a defined benefit plan and the maximum amount that may be allocated each year to an individual's account in a defined contribution plan.
- If an individual is covered only by multiemployer plans, the plans' benefits do not have to be combined. If the individual is covered by a multiemployer and a single-employer plan, the benefits from all plans maintained by the same employer are combined. Multiemployer plan benefits do not need to be combined with single-employer plan benefits in testing the pay-based limit but are combined for testing the dollar-based limit.
- A qualified pension plan may not pay benefits in excess of the IRC Section 415 limits. Non-compliance can result in disqualification of the plan; the plan could lose its tax-exempt status, employers could lose their deductions and active participants could be taxed on their vested benefits.
- Section 415(b) as amended by the Economic Growth and Tax Relief Reconciliation Act of 2001 (EGTRRA) limits the maximum annual benefit payable to a dollar limit of \$160,000 indexed for inflation. The dollar limit indexed for inflation has remained unchanged at \$210,000 for 2015 and 2016. The limits must be adjusted based on each participant's circumstances for such things as age at retirement and form of benefits chosen.
- > While the actual determination of the exact limits applicable to each participant's benefit can only be determined when the individual retires and applies for benefits, the overall impact of the Section 415 dollar limits has been reflected in this valuation for minimum and maximum funding purposes, based on our understanding of the requirements of IRC Sections 404, 412, 415, and 431 and the data available to us.
- > The Trustees should review the interpretation and applicability of the law and regulations in this area with Fund Counsel.



# **Section 4: Certificate of Actuarial Valuation**

#### JUNE 7, 2016 CERTIFICATE OF ACTUARIAL VALUATION

This is to certify that Segal Consulting, a Member of The Segal Group, Inc. ("Segal") has prepared an actuarial valuation of the Automotive Industries Pension Plan as of January 1, 2016 in accordance with generally accepted actuarial principles and practices. It has been prepared at the request of the Board of Trustees to assist in administering the Fund and meeting filing requirements of federal government agencies. This valuation report may not otherwise be copied or reproduced in any form without the consent of the Board of Trustees and may only be provided to other parties in its entirety.

The measurements shown in this actuarial valuation may not be applicable for other purposes. Future actuarial measurements may differ significantly from the current measurements presented in this report due to such factors as the following: plan experience differing from that anticipated by the economic or demographic assumptions; changes in economic or demographic assumptions; increases or decreases expected as part of the natural operation of the methodology used for these measurements (such as the end of an amortization period or additional cost or contribution requirements based on the plan's funded status); and changes in plan provisions or applicable law.

The valuation is based on the assumption that the Plan is qualified as a multiemployer plan for the year and on draft information supplied by the auditor with respect to contributions and assets and reliance on the Plan Administrator with respect to the participant data. Segal Consulting does not audit the data provided. The accuracy and comprehensiveness of the data is the responsibility of those supplying the data. To the extent we can, however, Segal does review the data for reasonableness and consistency. Based on our review of the data, we have no reason to doubt the substantial accuracy of the information on which we have based this report and we have no reason to believe there are facts or circumstances that would affect the validity of these results. Adjustments for incomplete or apparently inconsistent data were made as described in the attached *Exhibit 6*.

I am a member of the American Academy of Actuaries and I meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion herein. To the best of my knowledge, the information supplied in this actuarial valuation is complete and accurate, except as noted in *Exhibit 1*. Each prescribed assumption for the determination of Current Liability was applied in accordance with applicable law and regulations. In my opinion, each other assumption is reasonable (taking into account the experience of the plan and reasonable expectations) and such other assumptions, in combination, offer my best estimate of anticipated experience under the plan.

Paul C. Poon, ASA, MAAA Associate Actuary Enrolled Actuary No. 14-06069

Section 4: Certificate of Actuarial Valuation as of January 1, 2016 for the Automotive Industries Pension Plan



### **EXHIBIT 1 - SUMMARY OF ACTUARIAL VALUATION RESULTS**

The valuation was made with respect to the following data supplied to us by the Plan Administrator:

| Pensioners as of the valuation date (including 2,419 beneficiaries in pay status and 43 pensioners in                   | suspended status) | 11,239          |
|---|-------------------|-----------------|
| Participants inactive during year ended December 31, 2015 with vested rights (including 1 participant with unknown age) |                   |                 |
| Participants active during the year ended December 31, 2015 (including 3 participants with unknown                      | age)              | 3,923           |
| Fully vested  | 2,836             |                 |
| Not vested  | 1,087             |                 |
| Total participants  |                   | 25,556          |
| The actuarial factors as of the valuation date are as follows:  |                   |                 |
| Normal cost, including administrative expenses  |                   | \$8,160,791     |
| Actuarial present value of projected benefits   |                   | 1,958,083,789   |
| Present value of future normal costs  |                   | 41,157,560      |
| Actuarial accrued liability   |                   | 1,916,926,229   |
| Pensioners and beneficiaries  | \$1,203,131,908   |                 |
| <ul> <li>Inactive participants with vested rights</li> </ul>  | 521,981,469       |                 |
| Active participants   | 191,812,852       |                 |
| Actuarial value of assets (\$1,192,990,400 at market value as reported by Lindquist LLP)                                |                   | \$1,192,990,400 |
| Unfunded actuarial accrued liability  |                   | 723,935,829     |
|   |                   |                 |



#### **EXHIBIT 2 - ACTUARIAL PRESENT VALUE OF ACCUMULATED PLAN BENEFITS**

The actuarial present value of accumulated plan benefits calculated in accordance with FAS ASC 960 is shown below as of January 1, 2015 and as of January 1, 2016. In addition, the factors that affected the change between the two dates follow.

|  | Benefit Information Date |  |  |
|--|--------------------------|--|--|
|  | January 1, 2015          | January 1, 2016  |  |
| Actuarial present value of vested accumulated plan benefits:       |                          |  |  |
| <ul> <li>Participants currently receiving payments</li> </ul>      | \$1,217,466,920          | \$1,203,131,908  |  |
| Other vested benefits  | 743,708,297              | <u>712,226,557</u>   |  |
| Total vested benefits  | \$1,961,175,217          | \$1,915,358,465  |  |
| Actuarial present value of non-vested accumulated plan benefits    | 1,117,012                | 1,567,764  |  |
| Total actuarial present value of accumulated plan benefits         | \$1,962,292,229          | \$1,916,926,229  |  |
| Factors  |                          | Change in Actuarial<br>Present Value of<br>Accumulated Plan Benefits |  |
| Benefits accumulated, net experience gain or loss, changes in data |                          | \$1,988,189  |  |
| Benefits paid  |                          | -133,827,365   |  |
| Changes in actuarial assumptions                                   |                          | -50,941,769  |  |
| Interest   |                          | 137,414,945  |  |
| Total  |                          | -\$45,366,000  |  |



# **EXHIBIT 3 - CURRENT LIABILITY<sup>1</sup>**

The table below presents the current liability for the Plan Year beginning January 1, 2016.

| Item  | Amount             |
|---|--------------------|
| Retired participants and beneficiaries receiving payments                                       | \$1,701,306,908    |
| Inactive vested participants  | 1,069,256,570      |
| Active participants   |                    |
| Non-vested benefits   | \$10,739,461       |
| Vested benefits   | <u>383,700,200</u> |
| Total active  | \$394,439,661      |
| Total   | \$3,165,003,139    |
|   |                    |
| Expected increase in current liability due to benefits accruing during the plan year            | \$12,616,560       |
| Expected release from current liability for the plan year                                       | 138,979,326        |
| Expected plan disbursements for the plan year, including administrative expenses of \$3,000,000 | \$141,979,326      |
|   |                    |
| Current value of assets   | \$1,192,990,400    |
| Percentage funded for Schedule MB   | 37.7%              |

<sup>1</sup> The actuarial assumptions used to calculate these values are shown in *Exhibit 6*.



# **EXHIBIT 4 - INFORMATION ON PLAN STATUS AS OF JANUARY 1, 2016**

| Plan status (as certified on March 30, 2016, for the 2016 zone certification)  | Critical and<br>Declining |
|--|---------------------------|
| Scheduled progress (as certified on March 30, 2016, for the 2016 zone certification)   | Yes                       |
| Actuarial value of assets for FSA  | \$1,192,990,400           |
| Accrued liability under unit credit cost method  | 1,916,926,229             |
| Funded percentage for monitoring plan's status   | 62.2%                     |
| Reduction in unit credit accrued liability benefits since the prior valuation date resulting from the reduction in adjustable benefits | \$0                       |
| Year in which insolvency is expected   | 2030                      |



# **EXHIBIT 5 - SUMMARY OF PLAN PROVISIONS**

#### (SCHEDULE MB, LINE 6)

This exhibit summarizes the major provisions of the Plan included in the valuation. It is not intended to be, nor should it be interpreted as, a complete statement of all plan provisions.

| Plan Year           | January 1 through December 31   |  |  |  |  |  |  |
|---------------------|---|--|--|--|--|--|--|
| Pension Credit Year | January 1 through December 31   |  |  |  |  |  |  |
| Plan Status         | Ongoing plan  |  |  |  |  |  |  |
| Normal Pension      | Age Requirement: 65   |  |  |  |  |  |  |
|                     | Service Requirement: 5 years of Credited Service (including 24 months of Future Service)  |  |  |  |  |  |  |
|                     | • Amount: The monthly amount is the sum of (a), (b), (c), (d) and (e).  |  |  |  |  |  |  |
|                     | a. \$10.00 for each year of Past Service.   |  |  |  |  |  |  |
|                     | <ul> <li>b. \$5.00 for each \$100 of the contributions made on the participant's behalf from his Contribution Date through June 30, 2003.</li> </ul>  |  |  |  |  |  |  |
|                     | <ul> <li>\$3.00 for each \$100 of the contributions made on the participant's behalf from July 1, 2003 through December 31, 2004.</li> </ul>  |  |  |  |  |  |  |
|                     | d. 0.5% for the first \$250 of monthly contributions, 1.0% for the next \$250 of monthly contributions, and 2.0% of<br>monthly contributions in excess of \$500 made on the participant's behalf on or after January 1, 2005.   |  |  |  |  |  |  |
|                     | e. 1.0% of monthly contributions made on the participant's behalf on or after July 1, 2008.   |  |  |  |  |  |  |
|                     | Contribution increases under the Rehabilitation Plan do not count for benefit accruals.   |  |  |  |  |  |  |
| Early Retirement    | Age Requirement: 55   |  |  |  |  |  |  |
| Pension             | Service Requirement: 60 months of Credited Future Service   |  |  |  |  |  |  |
|                     | • Amount: Accrued Normal Pension amount to which the participant would be entitled, reduced by 3% for each year that the retiring employee is younger than 62 (no reduction is applied between ages 62 and 65 for the Unreduced Early Pension, or if participants age and service total at least 85 for the Unreduced Rule of 85 Pension). For participants subject to the Rehabilitation Plan benefit reductions, all Early Retirement Pensions are reduced from age 65, using the plan's actuarial equivalence basis. This benefit is not available to those who retire from inactive status. |  |  |  |  |  |  |



| Age Requirement: None   |  |  |  |  |  |  |
|---|--|--|--|--|--|--|
| <ul> <li>Service Requirement: 5 years of Credited Service (including 24 months of Future Service)</li> </ul>  |  |  |  |  |  |  |
| <ul> <li>Other Requirements: Eligible for a Social Security disability benefit.</li> </ul>  |  |  |  |  |  |  |
| <ul> <li>Amount: Accrued Normal Pension amount to which the participant would be entitled (on his date of disability) without any reduction. For participants subject to the Rehabilitation Plan benefit reductions, the Disability Pension is not available and those who become disabled are eligible only for the Vested Benefit described below.</li> </ul>   |  |  |  |  |  |  |
| Age Requirement: None   |  |  |  |  |  |  |
| Service Requirement: 5 years of Credited Service (including 24 months of Future Service)  |  |  |  |  |  |  |
| <ul> <li>Amount: Accrued Normal Pension, payable commencing at Normal Retirement Age, or, if available (on a reduced<br/>basis), as early as age 55.</li> </ul>   |  |  |  |  |  |  |
| • Normal Retirement Age: The later of age 65 and the fifth anniversary of participation.  |  |  |  |  |  |  |
| Age Requirement: None   |  |  |  |  |  |  |
| <ul> <li>Service Requirement: 5 years of Credited Service (including 24 months of Future Service)</li> </ul>  |  |  |  |  |  |  |
| <ul> <li>Amount: 50% of the benefit that the participant would have received had he or she retired the day before death on a Joint and Survivor Annuity. If the participant is not eligible to retire at the time of death, payments will be deferred unti the participant's earliest retirement age.</li> </ul>  |  |  |  |  |  |  |
| Age Requirement: None   |  |  |  |  |  |  |
| Service Requirement: 5 years of Credited Service (including 24 months of Future Service)  |  |  |  |  |  |  |
| <ul> <li>Amount: Return of the total contributions made on account of the participant's employment or, if greater, the participant's unreduced pension at time of death payable for 36 months. This benefit is not payable if benefits are due under the Spouse's Benefit or for participants subject to the Rehabilitation Plan benefit reductions.</li> </ul>   |  |  |  |  |  |  |
| All retirements are paid in the form of a 50% joint and survivor annuity unless this form is rejected by the participant and spouse. The benefit amount otherwise payable is reduced to reflect the joint and survivor coverage. If the spouse predeceases the participant, the benefit "pops-up" to the amount is payable before the reduction. If this type of pension is rejected, benefits are payable for the life of the participant without reduction (with a minimum guarantee of 36 monthly payments) or in any other available optional form elected by the participant. For participants subject to the Rehabilitation Plan benefit reductions, the "pop-up" feature and the 36-month guarantee are not available, and the joint and survivor reduction factors are based on the plan's actuarial equivalence basis. |  |  |  |  |  |  |
|   |  |  |  |  |  |  |



| Optional Forms of            | <ul> <li>50% Joint and Survivor Option ("QJSA")</li> </ul>  |
|------------------------------|---|
| Benefit Payment              | <ul> <li>75% Joint and Survivor Option ("QOSA")</li> </ul>  |
|                              | Life with 36-Month Guarantee Option   |
|                              | Life with 120-Month Guarantee Option  |
|                              | Full 100% Joint and Survivor Option   |
|                              | Aside from a life only annuity, QJSA and QOSA, these options are not available for participants subject to the Rehabilitation Plan benefit reductions.  |
| Credited Service<br>Schedule | Commencing January 1, 1976 a year of Future Service is credited during any Plan Year in which the participant completes at least 5 months of covered service. (No fractional credit is granted.) Prior to January 1, 1976, Future Service was granted at the rate of one-twelfth of a year for each month of contribution payments.   |
|                              | Past Service is credited for service prior to the Contribution Date up to a maximum of 20 years for members who became participants prior to January 1, 1975 and 10 years for members who entered the Plan after January 1, 1975. For participants who joined the Plan after 1978, the amount of Credited Past Service can not exceed the Credited Future Service earned under the Plan.                  |
| Break-in-Service Rules       | One-Year Break: A participant incurs a One-Year Break in Service if he or she fails to complete five months of service or 501 hours of service in a Plan Year.  |
|                              | <ul> <li>Permanent Break: A non-vested participant incurs a Permanent Break in Service if the number of consecutive One-<br/>Year Breaks in Service is at least 5 and it equals or exceeds the number of years of Credited Service which the<br/>employee had previously accumulated. At this time, the non-vested portion of the participant's service and benefits<br/>accrued are canceled.</li> </ul> |
| Participation Rule           | An employee becomes a "Participant" the first day of the first month for which an employer contribution was made.   |
| Contribution Rate            | The average benefit contribution rate on January 1, 2016 was \$399.29 per month.  |
| Plan Amendments              | There were no changes in plan provisions reflected in this actuarial valuation  |



# EXHIBIT 6 - STATEMENT OF ACTUARIAL ASSUMPTIONS/METHODS

(SCHEDULE MB, LINE 6)

#### **Mortality Rates**

Healthy: RP-2000 Combined Healthy Mortality Tables, set back 1 year

Disabled: RP-2000 Combined Healthy Mortality Tables, set forward 3 years

The tables contain approximately a margin of 4% (actual deaths compared to expected deaths) as a provision for future mortality improvement.

The mortality rates were based on historical and current demographic data, adjusted to reflect estimated future experience and professional judgment. As part of the analysis, a comparison was made between the actual number of deaths and the projected number based on the assumption over the most recent 8 years.

# Termination Rates before Retirement

|     | Rate (%) |           |            |             |  |  |
|-----|----------|-----------|------------|-------------|--|--|
|     | Mort     | ality     |            |             |  |  |
| Age | Male     | Female    | Disability | Withdrawal* |  |  |
| 20  | 0.03     | 0.02      | 0.05       | 21.20       |  |  |
| 25  | 0.04     | 0.02      | 0.06       | 15.80       |  |  |
| 30  | 0.04     | 0.04 0.02 |            | 11.60       |  |  |
| 35  | 0.07     | 0.04      | 0.11       | 8.40        |  |  |
| 40  | 0.10     | 0.06      | 0.17       | 6.20        |  |  |
| 45  | 0.14     | 0.10      | 0.27       | 4.20        |  |  |
| 50  | 0.20     | 0.16      | 0.45       | 2.60        |  |  |
| 55  | 0.32     | 0.24      | 0.76       | 1.00        |  |  |
| 60  | 0.59     | 0.44      | 1.22       | 0.00        |  |  |

\* Withdrawal rates under age 55 are increased by 6 percentage points for the first 5 years of service. Withdrawal rates do not apply at retirement eligibility.

The termination rates and disability rates were based on historical and current demographic data, adjusted to reflect estimated future experience and professional judgment. As part of the analysis, a comparison was made between the actual number of terminations and disability retirements and the projected number based on the assumption over the most recent 8 years.



| Retirement Rates                                     |   |  | Annual Detirement Peter             |  |  |  |  |
|--|---|--|-------------------------------------|--|--|--|--|
|  |   | Age<br>55 – 60                           | Annual Retirement Rates             |  |  |  |  |
|  |   |  | 5%                                  | -  |  |  |  |
|  |   | 61                                       | 15                                  |  |  |  |  |
|  |   | 62                                       | 35                                  | -  |  |  |  |
|  |   | 63-64                                    | 25                                  |  |  |  |  |
|  |   | 65                                       | 50                                  |  |  |  |  |
|  |   | 66                                       | 30                                  |  |  |  |  |
|  |   | 67                                       | 100                                 |  |  |  |  |
|  | estimate<br>betweer   | d future experience                      | e and professional judgment. As     | emographic data, adjusted to reflect<br>part of the analysis, a comparison was made<br>I number based on the assumption over the   |  |  |  |
| Description of<br>Weighted Average<br>Retirement Age | the product of each pot<br>age and then retiring a  | ential current or fuit that age, assumin | ture retirement age times the pro   | each participant is calculated as the sum of<br>bability of surviving from current age to that<br>rall weighted retirement age is the average of<br>in this actuarial valuation. |  |  |  |
| Retirement Age for                                   | Age 65  |  |                                     |  |  |  |  |
| Inactive Vested<br>Participants                      | The retirement age for inactive vested participants was based on historical and current demographic data, adjus reflect the plan design, estimated future experience and professional judgment. As part of the analysis, the ages retirees from inactive vested status were reviewed. |  |                                     |  |  |  |  |
| Future Benefit                                       | Work-year of 11.2 mon   | ths of contributions                     | s per active participant.           |  |  |  |  |
| Accruals   |   | sional judgment. As                      | s part of the analysis, a compariso | whic data, adjusted to reflect estimated future<br>on was made between the assumed and the   |  |  |  |
| Unknown Data for                                     | Same as those exhibite  | d by participanta y                      |                                     | If not aposified, participants are assumed to  |  |  |  |
| Participants   | be male.  | eu by participants v                     | vith similar known characteristics  | . In not specified, participants are assumed to  |  |  |  |

Section 4: Certificate of Actuarial Valuation as of January 1, 2016 for the Automotive Industries Pension Plan



| Exclusion of Inactive        | Inactive participants over age 70 excluded from the valuation.  |
|------------------------------|---|
| Vesteds                      | The exclusion of inactive vested participants over age 70 was based on historical and current demographic data,<br>adjusted to reflect estimated future experience and professional judgment. As part of the analysis, the ages of new<br>retirees from inactive vested status were reviewed.   |
| Percent Married              | 85%   |
| Age of Spouse                | Females 4 years younger than males.   |
| Benefit Election             | For future retirements, married participants are assumed to elect the 75% Joint and Survivor Option ("QOSA") and non-<br>married participants are assumed to elect the Straight Life Annuity.   |
|                              | The benefit elections were based on historical and current demographic data, adjusted to reflect the plan design, estimated future experience and professional judgment. As part of the analysis, a comparison was made between the assumed and the actual option election patterns over the most recent 8 years.   |
| Net Investment Return        | 7.25%   |
|                              | The net investment return assumption is a long-term estimate derived from historical data, current and recent market expectations, and professional judgment. As part of the analysis, a building block approach was used that reflects inflation expectations and anticipated risk premiums for each of the portfolio's asset classes as provided by Segal Rogerscasey, as well as the Plan's target asset allocation. |
| Annual Administrative        | \$3,000,000, payable monthly (equivalent to \$2,888,977 payable at the beginning of the year).  |
| Expenses                     | The annual administrative expenses were based on historical and current data, adjusted to reflect estimated future experience and professional judgment.  |
| Actuarial Value of<br>Assets | At market value.  |
| Actuarial Cost Method        | Unit Credit Actuarial Cost Method. Normal Cost and Actuarial Accrued Liability are calculated on an individual basis and are allocated by service.  |
| Benefits Valued              | Unless otherwise indicated, includes all benefits summarized in Exhibit 5.  |
| Current Liability            | Interest: 3.28%, within the permissible range prescribed under IRC Section 431(c)(6)(E)   |
| Assumptions                  | Mortality: Mortality prescribed under IRS Regulations 1.431(c)(6)-1 and 1.430(h)(3)-1: RP-2000 tables projected forward to the valuation year plus seven years for annuitants and 15 years for nonannuitants  |
| Estimated Rate of            | On actuarial value of assets (Schedule MB, line 6g): 8.2%, for the Plan Year ending December 31, 2015   |
| nvestment Return             |   |



| FSA Contribution<br>Timing (Schedule MB,<br>line 3a)                              | Unless otherwise noted, contributions are paid periodically throughout the year pursuant to collective bargaining agreements. The interest credited in the Funding Standard Account is therefore assumed to be equivalent to a July 1st contribution date.   |
|---|--|
| Justification for<br>Change in Actuarial<br>Assumptions<br>(Schedule MB, line 11) | For purposes of determining current liability, the current liability interest rate was changed due to a change in the permissible range and recognizing that any rate within the permissible range satisfies the requirements of IRC Section 431(c)(6)(E) and the mortality tables were changed in accordance with IRS Regulations 1.431(c)(6)-1 and 1.430(h)(3)-1.<br>Based on past experience and future expectations, the following actuarial assumption was changed as of December 31, 2015: |
|   | Benefit election for married future pensioners, previously Straight Life Annuity.  |
| Method Changes  | The following actuarial methods were changed as of January 1, 2016. Both changes are subject to automatic approval pursuant to IRS Revenue Procedure 2000-40.  |
|   | <ul> <li>Actuarial cost method, previously Entry Age Normal.</li> </ul>  |
|   | Asset method, previously the actuarial value of assets calculated as the market value of assets less unrecognized returns in each of the last five years. Unrecognized return is equal to the difference between the actual market return and the expected return on the actuarial value, and is recognized over a five-year period. The actuarial value is further adjusted, if necessary, to be within 20% of the market value.  |



# EXHIBIT 7 - SCHEDULE OF PROJECTION OF EXPECTED BENEFIT PAYMENTS (SCHEDULE MB, LINE 8b(1))

| Plan Year | Expected Annual Benefit Payments |
|-----------|----------------------------------|
| 2016      | \$138,810,556                    |
| 2017      | 139,673,967                      |
| 2018      | 141,303,784                      |
| 2019      | 143,275,235                      |
| 2020      | 145,805,531                      |
| 2021      | 148,361,811                      |
| 2022      | 152,194,330                      |
| 2023      | 155,050,537                      |
| 2024      | 157,330,833                      |
| 2025      | 159,421,896                      |



# EXHIBIT 8 - SCHEDULE OF ACTIVE PARTICIPANT DATA (SCHEDULE MB, LINE 8b(2))

The participant data is for the year ended December 31, 2015

|           | Years of Credited Service |       |     |       |         |         |         |         |         |              |
|-----------|---------------------------|-------|-----|-------|---------|---------|---------|---------|---------|--------------|
| Age       | Total                     | 1-4   | 5-9 | 10-14 | 15 - 19 | 20 - 24 | 25 - 29 | 30 - 34 | 35 - 39 | 40 &<br>over |
| Under 25  | 162                       | 156   | 6   | -     | _       | -       | -       | _       | -       | -            |
| 25 - 29   | 337                       | 235   | 91  | 11    | _       | _       | _       | _       | -       | -            |
| 30 - 34   | 428                       | 208   | 140 | 72    | 8       | _       | _       | _       | _       | _            |
| 35 - 39   | 447                       | 158   | 106 | 105   | 73      | 5       | _       | _       | _       | _            |
| 40 - 44   | 467                       | 121   | 90  | 114   | 104     | 36      | 2       | _       | _       | _            |
| 45 - 49   | 505                       | 84    | 85  | 125   | 112     | 56      | 40      | 3       | _       | _            |
| 50 - 54   | 647                       | 75    | 73  | 136   | 133     | 93      | 96      | 39      | 2       | _            |
| 55 - 59   | 556                       | 35    | 46  | 92    | 112     | 79      | 108     | 59      | 25      | _            |
| 60 - 64   | 287                       | 7     | 25  | 44    | 60      | 50      | 50      | 24      | 23      | 4            |
| 65 - 69   | 80                        | 4     | 3   | 17    | 20      | 9       | 12      | 4       | 4       | 7            |
| 70 & over | 4                         | 1     | 1   | _     | 1       | _       | _       | _       | _       | 1            |
| Unknown   | 3                         | 3     | _   | _     | _       | _       | _       | _       | _       | _            |
| Total     | 3,923                     | 1,087 | 666 | 716   | 623     | 328     | 308     | 129     | 54      | 12           |



### **EXHIBIT 9 - FUNDING STANDARD ACCOUNT**

The table below presents the FSA for the Plan Year ending December 31, 2016.

| Charges  |                      | Credits                          |               |  |  |
|--|----------------------|----------------------------------|---------------|--|--|
| 1 Prior year funding deficiency                            | \$443,104,399        | 6 Prior year credit balance      | \$0           |  |  |
| 2 Normal cost, including administrative expenses           | 8,160,791            | 7 Amortization credits           | 31,253,922    |  |  |
| 3 Amortization charges                                     | 122,965,603          | 8 Interest on 6 and 7            | 2,265,909     |  |  |
| 4 Interest on 1, 2 and 3                                   | 41,631,732           | 9 Full-funding limitation credit | 0             |  |  |
| 5 Total charges  | \$615,862,525        | 10 Total credits                 | \$33,519,831  |  |  |
| Minimum contribution with interest required to avoid a fun | ding deficiency: 5 - | 10, not less than zero           | \$582,342,694 |  |  |

#### Full funding limitations (FFL) and credits:

| ERISA FFL (accrued liability FFL)           | \$785,173,625 |
|---|---------------|
| RPA'94 override (90% current liability FFL) | 1,694,161,885 |
| FFL credit                                  | 0             |



# EXHIBIT 9 - FUNDING STANDARD ACCOUNT (CONTINUED)

#### Schedule of FSA Bases (Charges) (Schedule MB, Line 9c)

| Type of Base          | Date<br>Established | Amortization<br>Amount | Years<br>Remaining | Outstanding<br>Balance |
|-----------------------|---------------------|------------------------|--------------------|------------------------|
| Combined Base         | 01/01/2012          | \$114,042,944          | 4.82               | 483,087,221            |
| Plan Amendment        | 01/01/2012          | 71,720                 | 11                 | \$569,684              |
| Experience Loss       | 01/01/2012          | 3,929,674              | 11                 | 31,213,909             |
| Experience Loss       | 01/01/2013          | 4,468,372              | 12                 | 37,561,945             |
| Change in Assumptions | 01/01/2014          | 452,893                | 13                 | 4,002,641              |
| Total                 |                     | \$122,965,603          |                    | \$556,435,400          |



# EXHIBIT 9 - FUNDING STANDARD ACCOUNT (CONTINUED)

| ocheddie of For Bases (oredits) (ocheddie mb, Eine on) |                     |                        |                    |                        |
|--|---------------------|------------------------|--------------------|------------------------|
| Type of Base   | Date<br>Established | Amortization<br>Amount | Years<br>Remaining | Outstanding<br>Balance |
| Plan Amendment   | 07/01/2012          | \$2,549,656            | 11.5               | \$20,852,886           |
| Plan Amendment   | 01/01/2013          | 4,388                  | 12                 | 36,890                 |
| Plan Amendment   | 07/01/2013          | 1,234,444              | 12.5               | 10,648,107             |
| Plan Amendment   | 01/01/2014          | 810,548                | 13                 | 7,163,569              |
| Experience Gain  | 01/01/2014          | 11,003,792             | 13                 | 97,250,749             |
| Experience Gain  | 01/01/2015          | 4,340,989              | 14                 | 40,112,889             |
| Experience Loss  | 01/01/2016          | 1,587,746              | 15                 | 15,267,516             |
| Change in Assumptions                                  | 01/01/2016          | 5,473,446              | 15                 | 52,631,817             |
| Change in Funding Method                               | 01/01/2016          | 3,285,438              | 10                 | 24,465,029             |
| Change in Asset Method                                 | 01/01/2016          | 963,475                | 10                 | 7,174,518              |
| Total  |                     | \$31,253,922           |                    | \$275,603,970          |

#### Schedule of FSA Bases (Credits) (Schedule MB, Line 9h)



# **Section 5: General Background**

A summary of major developments with the background and position of the Pension Plan is provided in this section.

#### CHANGES IN BENEFIT AMOUNTS AND AVERAGE CONTRIBUTION RATE SINCE JANUARY 1, 1976

| Effe | ective Date Average Monthly |                               | Monthly                     | Improvement   |                         |
|------|-----------------------------|-------------------------------|-----------------------------|---|-------------------------|
| Year | Month                       | Credited<br>Contribution Rate | Per Year of<br>Past Service | Future Service (per<br>\$100 of Contributions)      | to Existing<br>Retirees |
| 1976 | January                     |                               | \$ 5.00                     | \$2.75  |                         |
| 1980 | January                     | \$ 87.58                      | 5.50                        | 3.03  | 10%                     |
| 1981 | November                    | 103.49                        |                             |   | (1)                     |
| 1984 | September                   | 126.33                        | 6.05                        | 3.33  | 10%                     |
| 1986 | January                     | 139.13                        | 6.96                        | 3.83  | 15%                     |
| 1989 | January                     | 153.00                        | 7.27                        | 4.00  | 4.5%                    |
| 1990 | January                     | 163.60                        | 7.71                        | 4.24  | 6%                      |
| 1991 | December                    | 180.00                        |                             |   | (1)                     |
| 1992 | January                     | 183.00                        |                             | \$4.45/\$4.24 <sup>(2)</sup>                        | 4.25%                   |
| 1993 | January                     | 187.00                        |                             | \$4.50/\$4.24 <sup>(3)</sup>                        | 1%                      |
| 1994 | January                     | 191.25                        |                             | \$4.50/\$4.24 <sup>(4)</sup>                        | 4% <sup>(1)</sup>       |
| 1995 | January                     | 200.67                        |                             |   |                         |
| 1996 | January                     | 220.37                        |                             | \$4.50/\$4.24 <sup>(5)</sup>                        |                         |
| 1997 | January                     | 195.75                        |                             | \$4.73/\$4.24 <sup>(5)</sup>                        | 2% <sup>(1)</sup>       |
| 1998 | January                     | 205.64                        |                             | \$4.90/\$4.73 <sup>(4)</sup> /\$4.24 <sup>(5)</sup> | 1% <sup>(1)</sup>       |
| 1999 | January                     | 208.50                        | 10.00                       | \$5.00/\$4.24 <sup>(5)</sup>                        | 2% <sup>(1)</sup>       |



#### CHANGES IN BENEFIT AMOUNTS AND AVERAGE CONTRIBUTION RATE SINCE JANUARY 1, 1976 (CONTINUED)

| Effe | ctive Date | Average Monthly               | Monthly Pension Amount      |  | Improvement             |
|------|------------|-------------------------------|-----------------------------|--|-------------------------|
| Year | Month      | Credited<br>Contribution Rate | Per Year of<br>Past Service | Future Service (per<br>\$100 of Contributions) | to Existing<br>Retirees |
| 2000 | January    | 222.52                        |                             |  |                         |
| 2001 | January    | 235.22                        |                             |  |                         |
| 2002 | January    | 324.40                        |                             |  |                         |
| 2003 | January    | 352.56                        |                             |  |                         |
| 2003 | July       |                               |                             | \$5.00/\$3.00 <sup>(6)</sup>                   |                         |
| 2004 | January    | 365.78                        |                             |  |                         |
| 2005 | January    | 390.04                        |                             | \$0.50/\$1.00/\$2.00 <sup>(7)</sup>            |                         |
| 2006 | January    | 393.84                        |                             |  |                         |
| 2007 | January    | 404.09                        |                             |  |                         |
| 2008 | January    | 395.33                        |                             |  |                         |
| 2008 | July       |                               |                             | \$1.00 <sup>(8)</sup>                          |                         |
| 2009 | January    | 381.89                        |                             |  |                         |
| 2010 | January    | 394.93                        |                             |  |                         |
| 2011 | January    | 393.62                        |                             |  |                         |
| 2012 | January    | 399.53                        |                             |  |                         |
| 2013 | January    | 405.25                        |                             |  |                         |
| 2014 | January    | 398.95                        |                             |  |                         |
| 2015 | January    | 398.43                        |                             |  |                         |
| 2016 | January    | 399.29                        |                             |  |                         |

- <sup>(1)</sup> Additional, one-time only, pension payment was granted.
- <sup>(2)</sup> The lower factor applies to service after January 1, 1992.
- <sup>(3)</sup> The lower factor applies to service after January 1, 1994.
- <sup>(4)</sup> The lower factor applies to service after January 1, 2000.
- <sup>(5)</sup> The lower factor applies to service after January 1, 2005.
- <sup>(6)</sup> The lower factor applies to service after July 1, 2003.
- <sup>(7)</sup> The first factor applies to the first \$250 of monthly contributions, the second factor applies to the second \$250 of monthly contributions, and the last factor applies to monthly contributions in excess of \$500. All three factors apply to service after January 1, 2005.
- <sup>(8)</sup> This factor applies to service after July 1, 2008.
- Section 5: General Background as of January 1, 2016 for the Automotive Industries Pension Plan



#### OTHER DEVELOPMENTS

| Date               | Event  |
|--------------------|--|
| September 1, 1955: | Board of Trustees executed Trust Agreement.  |
|                    | Pension Plan was adopted.  |
| July 12, 1956:     | Favorable determination letter from the Internal Revenue Service was received.   |
| January 1, 1976:   | Plan revised to satisfy ERISA.   |
|                    | Funding Standard Account was established.  |
| January 1, 1985:   | Early Retirement reduction factor was lowered to 1/3 of 1% per month.  |
| January 1, 1986:   | Plan amended to satisfy REA.   |
|                    | Partial vested-rights adopted for participants with at least 5 years of service.   |
|                    | Early Retirement reduction was dropped for participants retiring at age 62 or later and lowered to 1/4 of 1% per month for ages between 55 and 62. |
|                    | Eligibility requirements for Early Retirement and Disability pensions were lowered to 5 years of service.  |
|                    | Pre-retirement death benefits are payable on the basis of vested percentage.   |
| January 1, 1997:   | Full vesting adopted for participants with at least 5 years of service.  |
| October 1, 1997:   | Plan amended to provide Unreduced Rule of 85 Retirement.   |
| October 1, 1999:   | Joint and Survivor factors were increased and now reflect a simplified formula   |
| January 1, 2002:   | One-time IAP rollover allowed for all non-retired participants. Future rollovers at retirement will no longer be allowed.                          |
| January 1, 2003:   | Eligibility requirements for Disability Pension amended to require receipt of a Social Security<br>Disability award.                               |
| January 15, 2008:  | Board adopts the Segal interest rate method and the market value of assets for determining withdrawal liability.                                   |
| March 4, 2008:     | For collective bargaining agreements effective on or after March 4, 2008, the \$700 per month cap on contribution rates was eliminated.            |



#### OTHER DEVELOPMENTS (CONTINUED)

| Date               | Event   |  |  |
|--------------------|---|--|--|
| March 28, 2008:    | Plan certified as being in "Critical" status under PPA '06. A Rehabilitation Plan was adopted that include supplemental off-benefit contributions beginning January 1, 2013 and the following benefit reductions: |  |  |
|                    | <ol> <li>Early retirement and joint and survivor adjustment factors will be based on the plan's<br/>actuarial equivalence basis.</li> </ol>   |  |  |
|                    | 2. The "Rule of 85" unreduced early retirement benefit will no longer be available.   |  |  |
|                    | 3. The Plan's disability benefit will no longer be available to new applicants.   |  |  |
|                    | 4. The 36-payment pre-retirement death benefit is eliminated.   |  |  |
|                    | <ol> <li>Payment forms, except for a life annuity or automatic joint and 50% survivor annuity, will<br/>no longer be available to new retirees.</li> </ol>  |  |  |
| March 5, 2009:     | Board elects under WRERA to freeze 2009 plan status under PPA'06 and to extend Rehabilitation Period by three years.  |  |  |
| February 1, 2011:  | The commencement of the Vested Benefit (for inactive vested participants) prior to Normal Retirement Age was eliminated.  |  |  |
| March 8, 2011:     | Board adopts resolution to forestall plan insolvency under the Rehabilitation Plan.   |  |  |
|                    | Board adopts simplified method under PBGC Technical Update 10-3 for determining withdrawal liability.   |  |  |
| March 8, 2012:     | Board elects to reduce annual supplemental off-benefit contribution under Rehabilitation Plan Default Schedule from 12.5% to 5.0%.  |  |  |
| March 31, 2015:    | Plan certified as being in "Critical and Declining" under PPA'06 and MPRA.  |  |  |
| September 3, 2015: | Date of most recent favorable determination letter from the IRS.  |  |  |

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